

# United States Steel Corporation Reports Fourth Quarter and Full-Year 2021 Results

- Fourth quarter 2021 net earnings of \$1.069 billion, or \$3.75 per diluted share; full-year 2021 net earnings of \$4.174 billion, or \$14.88 per diluted share.
- Fourth quarter 2021 adjusted net earnings of \$1.038 billion, or \$3.64 per diluted share; full-year 2021 adjusted net earnings of \$3.780 billion, or \$13.48 per diluted share.
- Fourth quarter 2021 adjusted EBITDA of \$1.728 billion; full-year 2021 adjusted EBITDA of \$5.592 billion.
- Liquidity of \$4.971 billion, including cash of \$2.522 billion.

PITTSBURGH--(BUSINESS WIRE)-- United States Steel Corporation (NYSE: X) reported fourth quarter 2021 net earnings of \$1.069 billion, or \$3.75 per diluted share. Adjusted net earnings was \$1.038 billion, or \$3.64 per diluted share. This compares to fourth quarter 2020 net earnings of \$49 million, or \$0.22 per diluted share. Adjusted net loss for the fourth quarter 2020 was \$60 million, or \$0.27 per diluted share.

Full-year 2021 net earnings was \$4.174 billion, or \$14.88 per diluted share. Adjusted net earnings was \$3.780 billion, or \$13.48 per diluted share. This compares to full-year 2020 net loss of \$1.165 billion, or \$5.92 per diluted share. Adjusted net loss for 2020 were \$920 million, or \$4.67 per diluted share.

	Quarter Ended				Year Ended				
	December 31,			December			r 31,		
(Dollars in millions, except per share amounts)		2021		2020	2021			2020	
Net Sales	\$	5,622	\$	2,562	\$:	20,275	\$	9,741	
Segment earnings (loss) before interest and income taxes									
Flat-Rolled	\$	890	\$	(73)	\$	2,630	\$	(596)	
Mini Mill <sup>(a)</sup>		366		_		1,206		_	
U. S. Steel Europe		269		36		975		9	
Tubular <sup>(b)</sup>		30		(32)		1		(179)	
Other		(31)		(6)		(11)		(39)	
Total segment earnings (loss) before interest and income taxes	\$	1,524	\$	(75)	\$	4,801	\$	(805)	
Other items not allocated to segments		(379)		118		145		(270)	
Earnings (loss) before interest and income taxes	\$	1,145	\$	43	\$	4,946	\$	(1,075)	
Net interest and other financial costs		130		88		602		232	
Income tax (benefit) expense		(54)		(94)		170		(142)	
Net earnings (loss)	\$	1,069	\$	49	\$	4,174	\$	(1,165)	
Earnings (loss) per diluted share	\$	3.75	\$	0.22	\$	14.88	\$	(5.92)	
Adjusted net earnings (loss) <sup>(c)</sup>	\$	1,038	\$	(60)	\$	3,780	\$	(920)	
Adjusted net earnings (loss) per diluted share <sup>(c)</sup>	\$	3.64	\$	(0.27)	\$	13.48	\$	(4.67)	
Adjusted earnings (loss) before interest, income taxes, depreciation and amortization									
(EBITDA) <sup>(c)</sup>	\$	1,728	\$	87	\$	5,592	\$	(162)	

<sup>(</sup>a) Mini Mill segment, added after January 15, 2021 with the purchase of the remaining equity interest in Big River Steel, does not include the electric arc furnace (EAF) at our Fairfield Tubular Operations in Fairfield, Alabama.

"2021 was a year of records and we delivered with record earnings and free cash flow and record safety, environmental, quality, and reliability performance," commented U. S. Steel President and CEO David B. Burritt. "We enter 2022 from a position of strength and are relentlessly focused on continuing our disciplined approach to creating stockholder value. Our balance sheet has been transformed, record cash significantly de-risks strategy execution, and our capital allocation priorities have enhanced direct stockholder returns. We are a fundamentally different company from a year ago and expect 2022 to be another strong year."

Commenting on the Company's Best for All™ strategy, Burritt continued, "Through our Best for All customer-centric strategy, U. S. Steel continues to gain market share with our clear competitive advantages: low-cost iron ore, mini mill steelmaking, and best-in-class finishing capabilities. 2022 will be another year of strategic progress and upon completion, our announced strategic investments will deliver approximately \$850 million of incremental through-cycle earnings power with winning customer solutions while reducing our capital and carbon intensity. We are becoming a better, not bigger company as we continue to innovate and develop the next generation of our sustainable steel solutions for our people and our planet."

# **Capital Allocation Update:**

During the fourth quarter 2021, the Company repurchased \$150 million of its common stock under the \$300 million stock buyback authorization announced in October 2021. In addition, the Board of Directors has authorized a new \$500 million stock repurchase program to

<sup>(</sup>b) The Fairfield EAF is included in the Tubular segment.

<sup>(</sup>c) Please refer to the non-GAAP Financial Measures section of this document for the reconciliation of these amounts.

commence in the first quarter 2022 under which the Company's outstanding common stock may be repurchased from time to time at the discretion of management.

"We have never been more confident in our Best for All strategy," concluded Burritt, "as we reward stockholders with a new \$500 million stock buyback authorization as part of a balanced capital allocation approach. This is in addition to our previously announced \$300 million authorization and our continued \$0.05 per share quarterly dividend. We look forward to another year of progress for investors, customers, employees, and the communities where we live and work."

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The Company will conduct a conference call on the fourth quarter and full-year 2021 earnings on Friday, January 28, 2022, at 8:30 a.m. Eastern Standard. To listen to the webcast of the conference call and to access the Company's slide presentation, visit the U. S. Steel website, <a href="www.ussteel.com">www.ussteel.com</a>, and click on the "Investors" section. Replays of the conference call will be available on the website after 10:30 a.m. on January 28, 2022.

PRELIMINARY SUPPLEMENTAL STATISTICS (Unaudited)

	Quarter	Ended	Year E	nded
	Decemb	per 31,	Decem	oer 31,
	2021	2020	2021	2020
OPERATING STATISTICS				
Average realized price: (\$/net ton unless otherwise noted) (a)				
Flat-Rolled	1,432	731	1,172	718
Mini Mill <sup>(b)</sup>	1,490	_	1,314	_
U. S. Steel Europe	1,075	652	966	626
U. S. Steel Europe (€/net ton)	940	547	816	549
Tubular	1,968	1,267	1,696	1,271
Steel shipments (thousands of net tons): (a)				
Flat-Rolled	2,032	2,257	9,018	8,711
Mini Mill <sup>(b)</sup>	559	_	2,230	_
U. S. Steel Europe	1,028	840	4,302	3,041
Tubular	127	74	444	464
Total Steel Shipments	3,746	3,171	15,994	12,216
Intersegment steel (unless otherwise noted) shipments (thousands of net tons):				
Flat-Rolled to Tubular	_	_	_	101
Flat-Rolled to U. S. Steel Europe (iron ore pellets and fines)	_	506	439	1,418
Mini Mill <sup>(b)</sup> to Flat-Rolled	88	_	388	_
Raw steel production (thousands of net tons):				
Flat-Rolled	2,181	2,490	9,881	9,313
Mini Mill <sup>(b)</sup>	681	_	2,688	_
U. S. Steel Europe	1,181	966	4,931	3,366
Tubular <sup>(c)</sup>	140	16	464	16
Raw steel capability utilization: <sup>(d)</sup>				
Flat-Rolled	51%	58%	58%	55%
Mini Mill <sup>(b)</sup>	82%	%	81%	<u> </u>
U. S. Steel Europe	94%	77%	99%	67%
Tubular	62%	7%	52%	7%
CAPITAL EXPENDITURES (dollars in millions)				
Flat-Rolled	150	93	422	484
Mini Mill <sup>(b) (e)</sup>	229	_	331	_
U. S. Steel Europe	18	15	57	79
Tubular	5	26	51	159
Other	1		2	3
Total	\$ 403	\$ 134	\$ 863	\$ 725

<sup>(</sup>a) Excludes intersegment shipments.

<sup>(</sup>b) Mini Mill segment added after January 15, 2021 with purchase of the remaining equity interest in Big River Steel.

<sup>(</sup>c) Tubular segment raw steel added in October 2020 with the start-up of the new electric arc furnace.

<sup>(</sup>d) Based on annual raw steel production capability of 17.0 million net tons for Flat-Rolled, 3.3 million for Mini Mill, 5.0 million net tons for U. S. Steel Europe and 0.9 million net tons for Tubular.

<sup>(</sup>e) Includes Mini Mill #2 capital expenditures of \$144 million for the three and twelve months ended December 31, 2021.

CONDENSED STATEMENT OF OPERATIONS (Unaudited)

		Quarter Ended				Year	Enc	Ended		
		December 31,				Decen	nbei	er 31,		
(Dollars in millions, except per share amounts)		2021		2020		2021		2020		
NET SALES	\$	5,622	\$	2,562	\$ :	20,275	\$	9,741		
Operating expenses (income):										
Cost of sales (excludes items shown below)		3,900		2,381		14,533		9,555		
Selling, general and administrative expenses		110		78		426		277		
Depreciation, depletion and amortization		204		162		791		643		
(Earnings) Loss from investees		(64)		39		(170)		117		
Gain on sale of Transtar		_		_		(506)		_		
Asset impairment charges		245		_		273		263		
Gain on equity investee transactions		_		_		(111)		(31)		
Restructuring and other charges		91		8		128		138		
Net losses (gains) on sale of assets		1		(147)		(7)		(149)		
Other (gains) losses, net		(10)		(2)		(28)		3		
Total operating expenses	_	4,477		2,519		15,329		10,816		
EADNINGS (LOSS) DEEGDE INTEDEST AND INCOME TAYES		1,145		43		4 046		(1.075)		
EARNINGS (LOSS) BEFORE INTEREST AND INCOME TAXES		1,145				4,946 602		(1,075)		
Net interest and other financial costs	_	130		88	. —	602		232		
EARNINGS (LOSS) BEFORE INCOME TAXES		1,015		(45)		4,344		(1,307)		
Income tax (benefit) expense	_	(54)		(94)		170		(142)		
Net earnings (loss)		1,069		49		4,174		(1,165)		
Less: Net earnings (loss) attributable to noncontrolling interests		_		_		_		_		
NET EARNINGS (LOSS) ATTRIBUTABLE TO UNITED STATES STEEL	\$	1,069	\$	49	\$	4,174	\$	(1 165)		
CORPORATION	<u> </u>	1,003	Ψ	40	Ψ	4,174	Ψ	(1,100)		
COMMON STOCK DATA:										
Net earnings (loss) per share attributable to										
United States Steel Corporation stockholders:										
Basic	\$	3.97	\$	0.22	\$	15.77	\$	(5.92)		
Diluted	\$	3.75	\$	0.22	\$	14.88	\$	(5.92)		
Weighted average shares, in thousands										
Basic	2	268,995 220,412			2 264,667					
Diluted	2	285,321 22		21 223,781		80,444				
Dividends paid per common share	\$	0.05	\$	0.01	\$	0.08	\$	0.04		

CONDENSED CASH FLOW STATEMENT (Unaudited)

		Ended
(Dollars in millions)	2021	nber 31, 2020
Cash provided by operating activities:	2021	2020
Net earnings (loss)	\$ 4,174	\$(1,165)
Depreciation, depletion and amortization	791	643
Gain on sale of Transtar	(506)	_
Asset impairment charges	273	263
Gain on equity investee transactions	(111)	(31)
	128	138
Restructuring and other charges	292	
Loss on debt extinguishment		(21)
Pensions and other post-employment benefits	15	(21)
Deferred income taxes	(52)	(130)
Net gain on sale of assets	(7)	(149)
Working capital changes	(849)	575
Income taxes receivable/payable	161	20
Other operating activities	(219)	(5)
Total	4,090	138
Cash used in investing activities:		
Capital expenditures	(863)	(725)
Acquisition of Big River Steel, net of cash acquired	(625)	` _ `
Investment in Big River Steel		(9)
Proceeds from sale of Transtar	627	
Proceeds from sale of assets	26	167
Proceeds from sale of ownership interests in equity investees	_	8
Other investing activities	(5)	(4)
Total	(840)	(563)
Cash provided by (used in) financing activities:		
Issuance of short-term debt, net of financing costs	_	240
Repayment of short-term debt	(180)	(70)
Revolving credit facilities - borrowings, net of financing costs	50	1,402
Revolving credit facilities - repayments	(911)	(1,621)
Issuance of long-term debt, net of financing costs	864	1,148
Repayment of long-term debt	(3,183)	(13)
Proceeds from public offering of common stock	790	410
Proceed from Stelco Option Agreement	_	94
Common stock repurchased	(150)	_
Other financing activities	(27)	(9)
Total	(2,747)	1,581
Effect of exchange rate changes on cash	(21)	23
Net increase in cash, cash equivalents and restricted cash	482	1,179
Cash, cash equivalents and restricted cash at beginning of the year	2,118	939
Cash, cash equivalents and restricted cash at end of the year	¢ 2 600	¢ 2 110
Cash, cash equivalents and restricted cash at end of the year	\$ 2,600	\$ 2,118

CONDENSED BALANCE SHEET (Unaudited)

(Dollars in millions)	3	mber [ 1, 21	December 31, 2020
Cash and cash equivalents	\$	2,522	\$ 1,985
Receivables, net		2,089	994
Inventories		2,210	1,402
Other current assets		331	51
Total current assets		7,152	4,432
Operating lease assets		185	214
Property, plant and equipment, net		7,254	5,444
Investments and long-term receivables, net		694	1,177
Intangible, net		519	129
Goodwill		920	4
Other noncurrent assets		1,092	659
Total assets	\$ 1	7,816	\$ 12,059
Accounts payable and other accrued liabilities		2,908	1,884
Payroll and benefits payable		425	308
Short-term debt and current maturities of long-term debt		28	192
Other current liabilities		491	272
Total current liabilities		3,852	2,656
Noncurrent operating lease liabilities		136	163
Long-term debt, less unamortized discount and debt issuance costs		3,863	4,695
Employee benefits		235	322
Other long-term liabilities		627	344
United States Steel Corporation stockholders' equity		9,010	3,786
Noncontrolling interests		93	93
Total liabilities and stockholders' equity	\$ 1	7,816	\$ 12,059

#### NON-GAAP FINANCIAL MEASURES

RECONCILIATION OF ADJUSTED NET EARNINGS (LOSS)

		Thr	ee Mon	ths	Ended			Twelve Months Ended					
(in millions of dollars)	20	021			20	20		2021			20	)20	
Net earnings (loss) and diluted net earnings (loss per share attributable to United States Steel	,												
Corporation, as reported	\$ 1,069	\$	3.75	\$	49	\$	0.22	\$ 4,174	\$	14.88	\$(1,165)	\$	(5.92)
Debt extinguishment	10				18			291			18		
Restructuring and other charges	91				8			128			131		
Asset impairment charges	245				_			273			287		
Big River Steel - acquisition-related items (a)	(1)				11			35			11		
Losses (gains) on assets sold & previously held investments <sup>(b)</sup>	1				(144)			(118)			(209)		
Gain on sale of Transtar	_				_			(506)			_		
Net reversal of tax valuation allowance (c)	(513)				_			(633)			_		
Pension de-risking	93				_			93			_		
Environmental remediation charge	43				_			43			_		
Other items	_				(2)			_			7		
Adjusted net earnings (loss) and diluted net earnings (loss) per share attributable to United States Steel Corporation	\$ 1,038	\$	3.64	\$	(60)	\$	(0.27)	\$ 3,780	\$	13.48	\$ (920)	\$	(4.67)
Weighted average diluted ordinary shares outstanding, in millions	285.3			2	223.8			280.4			196.7		

<sup>(</sup>a) The year ended December 31, 2021 includes the amortization of the step-up to fair value for acquired inventory (\$24 million), acquisition-related costs (\$9 million), and a net loss of \$2 million related to unrealized mark-to-market movement from acquired derivatives.

# UNITED STATES STEEL CORPORATION NON-GAAP FINANCIAL MEASURES

RECONCILIATION OF EBITDA AND ADJUSTED EBITDA

	Quarter	Ended	Year E	nded
	Decemb	oer 31,	Decem	ber 31,
(Dollars in millions)	2021	2021 2020		2020
Net earnings (loss) attributable to United States Steel Corporation	1,069	49	4,174	(1,165)
Income tax (benefit) provision	(54)	(94)	170	(142)
Net interest and other financial costs	130	88	602	232
Depreciation, depletion and amortization expense	204	162	791	643
EBITDA	1,349	205	5,737	(432)
Restructuring and other charges	91	8	128	138
Asset impairment charges	245	_	273	287
Big River Steel - acquisition-related items	(1)	3	35	3
Losses (gains) on assets sold & previously held investments	1	(145)	(118)	(170)
Gain on sale of Transtar	_	_	(506)	_
Environmental remediation charge	43	_	43	_
Other Items	_	16	_	12
Adjusted EBITDA	\$ 1,728	\$ 87	\$ 5,592	\$ (162)

We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share, earnings (loss) before interest, income taxes, depreciation and amortization (EBITDA) and

<sup>(</sup>b) The three months ended December 31, 2020 primarily consists of a gain of \$145 million from the sale of property at the Fairless facility. The year ended December 31, 2021 consists of a gain of \$111 million on the previously held investment in Big River Steel, a gain of \$15 million for the sale of property, partially offset by a loss of \$8 million on the sale of a subsidiary of USSE. The year ended December 31, 2020 consists of a gain of \$145 million from the sale of property at the Fairless facility, a net gain of \$39 million from the earnings impact of the change in fair value of options related to our previous 49.9% ownership interest in Big River Steel and the recognition of the contingent forward for the exercise of the call option to purchase the remaining interest in Big River Steel, and a gain of \$25 million from the previously held investment in UPI.

<sup>(</sup>c) The \$513 million and \$633 million adjustments recorded in the three and twelve months ended December 31, 2021, respectively, were related to partial reversals of the tax valuation allowance recorded against the Company's net domestic deferred tax asset as a result of the Company's three-year cumulative income position and a change in the projections of income in future years. The adjustment of \$513 million for the three months ended December 31, 2021 includes the reversals of the valuation allowance due to the finalization of current year earnings.

adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA, considered along with net earnings (loss), is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net earnings (loss) and adjusted net earnings (loss) per diluted share are non-GAAP measures that exclude the effects of items that include: debt extinguishment, restructuring and other charges, asset impairment charges, Big River Steel - acquisitionrelated items, losses (gains) on assets sold & previously held investments, gain on sale of Transtar, net reversal of tax valuation allowance, pension de-risking, environmental remediation charge and other items (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes the effects of certain Adjustment Items. We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA provides insight into management's view and assessment of the Company's ongoing operating performance because management does not consider the adjusting items when evaluating the Company's financial performance. Adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA should not be considered a substitute for net earnings (loss), earnings (loss) per diluted share or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies. A condensed consolidated statement of operations (unaudited), condensed consolidated cash flow statement (unaudited), condensed consolidated balance sheet (unaudited) and preliminary supplemental statistics (unaudited) for U. S. Steel are attached.

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This release contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "will," "may," and similar expressions or by using future dates in connection with any discussion of, among other things, financial performance, the construction or operation of new and existing facilities, the timing, size and form of stock repurchase transactions, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, changes in global supply and demand conditions and prices for our products, international trade duties

and other aspects of international trade policy, the integration of Big River Steel in our existing business, business strategies related to the combined business and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual report on Form 10-K for the year ended December 31, 2020 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

References to "we," "us," "our," the "Company," and "U. S. Steel," refer to United States Steel Corporation and its consolidated subsidiaries, references to "Big River Steel" refer to Big River Steel Holdings LLC and its direct and indirect subsidiaries unless otherwise indicated by the context, and "Transtar" refers to Transtar LLC and its direct and indirect subsidiaries unless otherwise indicated by the context.

Founded in 1901, United States Steel Corporation is a leading steel producer. With an unwavering focus on safety, the company's customer-centric Best for All<sup>™</sup> strategy is advancing a more secure, sustainable future for U. S. Steel and its stakeholders. With a renewed emphasis on innovation, U. S. Steel serves the automotive, construction, appliance, energy, containers, and packaging industries with high value-added steel products such as U. S. Steel's proprietary XG3<sup>™</sup> advanced high-strength steel. The company also maintains competitively advantaged iron ore production and has an annual raw steelmaking capability of 22.4 million net tons. U. S. Steel is headquartered in Pittsburgh, Pennsylvania, with world-class operations across the United States and in Central Europe. For more information, please visit <a href="https://www.ussteel.com">www.ussteel.com</a>.

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John Ambler
Vice President
Corporate Communications
T - (412) 433-2407
E - joambler@uss.com

Kevin Lewis
Vice President
Investor Relations

T - (412) 433-6935 E - <u>KLewis@uss.com</u>

Source: United States Steel Corporation