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United States Steel Corporation Reports Record First Quarter 2022 Results

EXPECTING TO DELIVER RECORD SECOND QUARTER PERFORMANCE

- Record first quarter net earnings of \$882 million, or \$3.02 per diluted share
- Record first quarter adjusted net earnings of \$891 million, or \$3.05 per diluted share
- Record first quarter adjusted EBITDA of \$1.337 billion

PITTSBURGH--(BUSINESS WIRE)-- United States Steel Corporation (NYSE: X) reported first quarter 2022 net earnings of \$882 million, or \$3.02 per diluted share. Adjusted net earnings was \$891 million, or \$3.05 per diluted share. This compares to first quarter 2021 net earnings of \$91 million, or \$0.35 per diluted share. Adjusted net earnings for the first quarter 2021 was \$283 million, or \$1.08 per diluted share.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20220428006173/en/

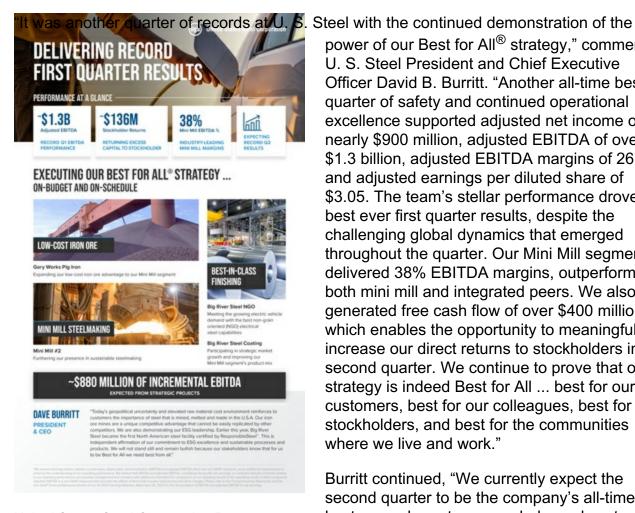
Earnings Highlights

	Three Months Ended			
		Marc	h 31	,
(Dollars in millions, except per share amounts)		2022		2021
Net Sales	\$	5,234	\$	3,664
Segment earnings (loss) before interest and income taxes				
Flat-Rolled	\$	513	\$	146
Mini Mill ^(a)		278		132
U. S. Steel Europe		264		105
Tubular ^(b)		77		(29)
Other		7		8
Total segment earnings before interest and income taxes	\$	1,139	\$	362
Other items not allocated to segments		(21)		63
Earnings before interest and income taxes	\$	1,118	\$	425
Net interest and other financial costs		(10)		333
Income tax expense		246		1
Net earnings	\$	882	\$	91
Earnings per diluted share	\$	3.02	\$	0.35
Adjusted net earnings ^(c)	\$	891	\$	283
Adjusted net earnings per diluted share ^(c)	\$	3.05	\$	1.08
Adjusted earnings before interest, income taxes, depreciation and amortization (EBITDA)			_	

⁽a) Mini Mill segment added after January 15, 2021 with the purchase of the remaining equity interest in Big River Steel.

⁽b) The Fairfield EAF is included in the Tubular segment.

⁽c) Please refer to the non-GAAP Financial Measures section of this document for the reconciliation of these amounts.



United States Steel Corporation Reports Record First Quarter 2022 Results (Graphic: Business Wire)

power of our Best for All[®] strategy," commented U. S. Steel President and Chief Executive Officer David B. Burritt. "Another all-time best quarter of safety and continued operational excellence supported adjusted net income of nearly \$900 million, adjusted EBITDA of over \$1.3 billion, adjusted EBITDA margins of 26% and adjusted earnings per diluted share of \$3.05. The team's stellar performance drove our best ever first quarter results, despite the challenging global dynamics that emerged throughout the quarter. Our Mini Mill segment delivered 38% EBITDA margins, outperforming both mini mill and integrated peers. We also generated free cash flow of over \$400 million which enables the opportunity to meaningfully increase our direct returns to stockholders in the second guarter. We continue to prove that our strategy is indeed Best for All ... best for our customers, best for our colleagues, best for our stockholders, and best for the communities where we live and work."

Burritt continued, "We currently expect the second quarter to be the company's all-time best second quarter as our balanced customer portfolio, raw materials integration and operating leverage is expected to expand adjusted EBITDA and support another quarter of strong

EBITDA margin and cash generation. With each quarter of record performance and continued on-time and on-budget progress on our strategic investments, we believe U. S. Steel is well positioned to earn a significantly higher multiple as we demonstrate improved earnings performance, higher free cash flow, increasing direct returns to stockholders and outstanding leadership in innovation and research and development."

Commenting on the company's Best for All strategy, Burritt concluded, "Today's geopolitical uncertainty and elevated raw material cost environment reinforces to customers the importance of steel that is mined, melted and made in the U.S.A. Our iron ore mines are a unique competitive advantage that cannot be easily replicated by other competitors. Additionally, we continue to progress on our sustainability goals and deliver the 'green' products our customers are increasingly demanding. We are also demonstrating our ESG leadership. Earlier this year, Big River Steel became the first North American steel facility certified by ResponsibleSteel™. This is independent affirmation of our commitment to ESG excellence and sustainable processes and products. We will not stand still and remain bullish because our stakeholders know that for us to be Best for All we need best from all."

The company will conduct a conference call on the first quarter 2022 earnings on Friday, April 29, 2022, at 8:30 a.m. Eastern. To listen to the webcast of the conference call and to access the company's slide presentation, visit the U. S. Steel website, <u>www.ussteel.com</u>, and click on the "Investors" section. Replay will be available on the website after 10:30 a.m. on April 29, 2022.

UNITED STATES STEEL CORPORATION PRELIMINARY SUPPLEMENTAL STATISTICS (Unaudited) Three Months Ended March 31. 2022 2021 **OPERATING STATISTICS** Average realized price: (\$/net ton unless otherwise noted) (a) Flat-Rolled 1,368 888 Mini Mill (b) 1,372 967 U. S. Steel Europe 1,109 748 U. S. Steel Europe (€/net ton) 988 620 Tubular 2,349 1,372 Steel shipments (thousands of net tons): (a) Flat-Rolled 1,947 2,332 Mini Mill (b) 507 447 U. S. Steel Europe 1,110 1,043 89 128 Tubular 3,692 3.911 **Total Steel Shipments** Intersegment steel (unless otherwise noted) shipments (thousands of net tons): Flat-Rolled to USSE (iron ore pellets and fines) 216 Mini Mill (b) to Flat-Rolled 89 61 Raw steel production (thousands of net tons): Flat-Rolled 2.205 2.581 Mini Mill (b) 601 510 U. S. Steel Europe 1,088 1,197 Tubular 156 93 Raw steel capability utilization: (c) Flat-Rolled 68% 62% Mini Mill (b) 75% 74% U. S. Steel Europe 97% 88% Tubular 70% 42% **CAPITAL EXPENDITURES (dollars in millions)** Flat-Rolled 117 74 Mini Mill (b) 211 36 U. S. Steel Europe 17 14 Tubular 4 12 Other Businesses 349 \$ 136

⁽a) Excludes intersegment shipments.

⁽b) Mini Mill segment added after January 15, 2021 with the purchase of the remaining equity interest in Big River Steel.

⁽c) 2022 based on annual raw steel production capability of 13.2 million net tons for Flat-Rolled, 3.3 million for Mini Mill, 5.0 million net tons for U. S. Steel Europe and 0.9 million for Tubular. 2021 based on annual raw steel production capability of 17.0 million net tons for Flat-Rolled, 3.3 million for Mini Mill, 5.0 million net tons for U. S. Steel Europe and 0.9 million for Tubular.

CONDENSED STATEMENT OF OPERATIONS (Unaudited)

		Three Months Ended March 31,		
(Dollars in millions, except per share amounts)		2022	2021	
Net Sales		5,234	3,664	
Operating expenses (income):		2 222	0.074	
Cost of sales		3,823	3,074	
Selling, general and administrative expenses		117	102	
Depreciation, depletion and amortization		198	189	
Earnings from investees		(36)	(14)	
Gain on equity investee transactions		_	(111)	
Restructuring and other charges		17	6	
Net gains on sale of assets		(2)	_	
Other gains, net		(1)	(7)	
Total operating expenses		4,116	3,239	
Earnings before interest and income taxes		1,118	425	
Net interest and other financial (benefits) costs		(10)	333	
Earnings before income taxes		1,128	92	
Income tax expense		246	1	
income tax expense		240	•	
Net earnings		882	91	
Less: Net earnings attributable to noncontrolling interests		_	_	
Net earnings attributable to United States Steel Corporation	\$	882 \$	91	
COMMON STOCK DATA:				
Net earnings per share attributable to United States Steel Corporation				
Basic	\$	3.37 \$	0.36	
Diluted	\$	3.02 \$	0.35	
Weighted average shares, in thousands	<u>· </u>	<u> </u>		
Basic		261,453	249,351	
Diluted		293,267	261,969	
Dividends paid per common share	\$	0.05 \$	0.01	

CONDENSED CASH FLOW STATEMENT (Unaudited)

	Three Months Ended		
	Marc	h 31,	
(Dollars in millions)	2022		2021
Increase (decrease) in cash, cash equivalents and restricted cash			
Operating activities:			
Net earnings	\$ 882	\$	91
Depreciation, depletion and amortization	198		189
Gain on equity investee transactions	_		(111)
Restructuring and other charges	17		6
Loss on debt extinguishment	_		255
Pensions and other postretirement benefits	(60)		(25)
Deferred income taxes	121		3
Working capital changes	(462)		(274)
Income taxes receivable/payable	140		3
Other operating activities	(65)		(26)
Net cash provided by operating activities	771		111
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Investing activities:			
Capital expenditures	(349)		(136)
Acquisition of Big River Steel, net of cash acquired	`		(625)
Proceeds from sale of assets	4		
Other investing activities	(7)		(1)
Net cash used in investing activities	 (352)		(762)
	 		,
Financing activities:			
Repayment of short-term debt	_		(180)
Revolving credit facilities - borrowings, net of financing costs	_		50
Revolving credit facilities - repayments	_		(671)
Issuance of long-term debt, net of financing costs	4		826
Repayment of long-term debt	(6)		(1,379)
Proceeds from public offering of common stock	_		791
Common stock repurchased	(123)		_
Proceeds from government incentives	82		_
Other financing activities	(28)		(10)
Net cash used in financing activities	 (71)	-	(573)
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Effect of exchange rate changes on cash	 (7)		(12)
The state of the s	 		
Net increase (decrease) in cash, cash equivalents and restricted cash	341		(1,236)
Cash, cash equivalents and restricted cash at beginning of year	2,600		2,118
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Cash, cash equivalents and restricted cash at end of period	\$ 2,941	\$	882

CONDENSED BALANCE SHEET (Unaudited)

		March 31,		December 31,	
(Dollars in millions)	2022		2021		
Cash and cash equivalents	\$	2,866	\$	2,522	
Receivables, net		2,415		2,089	
Inventories		2,663		2,210	
Other current assets		436	. <u> </u>	331	
Total current assets		8,380		7,152	
Operating lease assets		174		185	
Property, plant and equipment, net		7,416		7,254	
Investments and long-term receivables, net		727		694	
Intangible, net		509		519	
Goodwill		920		920	
Other noncurrent assets		1,098		1,092	
Total assets	\$	19,224	\$	17,816	
Accounts payable and other accrued liabilities		3,343		2,908	
Payroll and benefits payable		407		425	
Short-term debt and current maturities of long-term debt		60		28	
Other current liabilities		595		491	
Total current liabilities		4,405		3,852	
Noncurrent operating lease liabilities		127		136	
Long-term debt, less unamortized discount and debt issuance costs		3,917		3,863	
Employee benefits		195		235	
Other long-term liabilities		789		627	
United States Steel Corporation stockholders' equity		9,698		9,010	
		93		93	
Noncontrolling interests					

UNITED STATES STEEL CORPORATION

NON-GAAP FINANCIAL MEASURES RECONCILIATION OF ADJUSTED NET EARNINGS

	Т	hree Months E		Three Months Ended		
(In millions of dollars)		March 31, 20	122	March 31, 2021		
Net earnings and diluted net earnings per share attributable to United States						
Steel Corporation, as reported	\$	882 \$	3.02 \$	91 \$	0.35	
Restructuring and other charges		17		6		
Other charges, net		4		42		
Gains on asset sold and previously held investments		_		(111)		
Debt extinguishment		_		255		
Adjusted pre-tax net earnings to United States Steel Corporation	\$	903	\$	283		
Tax impact of adjusted items		(5)		_		
Net reversal of tax valuation allowance		(7)	\$	-		
Adjusted net earnings and diluted net earnings per share attributable to United						
States Steel Corporation (a)	\$	891 \$	3.05 \$	283 \$	1.08	
Weight average diluted ordinary shares outstanding, in millions		293.3		262.0		

⁽a) Diluted net earnings per share were adjusted by increasing adjusted net earnings by \$3 million in the first quarter of 2022, after the adoption of ASU 2020-06 which assumes outstanding convertible shares are converted at the beginning of the period.

NON-GAAP FINANCIAL MEASURES RECONCILIATION OF ADJUSTED EBITDA

	Three Months Ended March 31,			
(Dollars in millions)	 2022	2021		
Reconciliation to Adjusted EBITDA				
Net earnings attributable to United States Steel Corporation	\$ 882 \$	91		
Income tax expense	246	1		
Net interest and other financial (benefits) costs	(10)	333		
Depreciation, depletion and amortization expense	198	189		
EBITDA	 1,316	614		
Restructuring and other charges	17	6		
Other charges, net	4	42		
Gains on asset sold and previously held investments	_	(111)		
Adjusted EBITDA	\$ 1,337 \$	551		

UNITED STATES STEEL CORPORATION NON-GAAP FINANCIAL MEASURES RECONCILIATION OF FREE CASH FLOW

		I nree Months Ended		
(Dollars in millions)	March	31, 2022		
Net cash provided by operating activities	\$	771		
Net cash used in investing activities		(352)		
Cash used in Dividends paid		(13)		
Free Cash Flow	\$	406		

We present adjusted net earnings, adjusted net earnings per diluted share, earnings before interest, income taxes, depreciation and amortization (EBITDA), adjusted EBITDA and free cash flow, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA, considered along with net earnings, is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net earnings and adjusted net earnings per diluted share are non-GAAP measures that exclude the effects of items that include: restructuring and other charges, gains on asset sold and previously held investments, debt extinguishment, tax impact of adjusted items, net reversal of tax valuation allowance and other charges, net (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes the effects of certain Adjustment Items. We present adjusted net earnings, adjusted net earnings per diluted share and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings, adjusted net earnings per diluted share and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the company's liquidity. U. S. Steel's management considers adjusted net earnings, adjusted net earnings per diluted share and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings, adjusted net earnings per diluted share and adjusted EBITDA provides insight into management's view and assessment of the company's ongoing operating performance because management does not consider the adjusting items when evaluating the company's financial performance. Adjusted net earnings, adjusted net earnings per diluted share and adjusted EBITDA should not be considered a substitute for

net earnings, earnings per diluted share or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies. Free cash flow is a measure of cash generated from operations, after any investing activity and dividends paid to stockholders. We believe that free cash flow provides further insight into the Company's overall utilization of cash. A condensed consolidated statement of operations (unaudited), condensed consolidated cash flow statement (unaudited), condensed consolidated balance sheet (unaudited) and preliminary supplemental statistics (unaudited) for U. S. Steel are attached.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This release contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "plan," "goal," "future," "will," "may," and similar expressions or by using future dates in connection with any discussion of, among other things, financial performance, the construction or operation of new and existing facilities, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, anticipated disruptions to our operations and industry due to the COVD-19 pandemic, changes in global supply and demand conditions and prices for our products, international trade duties and other aspects of international trade policy, statements regarding our future strategies, products and innovations, statements regarding our greenhouse gas emissions reduction goals and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the company's control. It is possible that the company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual report on Form 10-K for the year ended December 31, 2021 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

References to "we," "us," "our," the "company," and "U. S. Steel," refer to United States Steel Corporation and its consolidated subsidiaries and references to "Big River Steel" refer to Big River Steel Holdings LLC and its direct and indirect subsidiaries unless otherwise

indicated by the context.

Founded in 1901, United States Steel Corporation is a leading steel producer. With an unwavering focus on safety, the company's customer-centric Best for All[®] strategy is advancing a more secure, sustainable future for U. S. Steel and its stakeholders. With a renewed emphasis on innovation, U. S. Steel serves the automotive, construction, appliance, energy, containers, and packaging industries with high value-added steel products such as U. S. Steel's proprietary XG3™ advanced high-strength steel. The company also maintains competitively advantaged iron ore production and has an annual raw steelmaking capability of 22.4 million net tons. U. S. Steel is headquartered in Pittsburgh, Pennsylvania, with world-class operations across the United States and in Central Europe. For more information, please visit www.ussteel.com.

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