



Third Quarter 2022

Earnings Presentation

October 27, 2022

www.ussteel.com

Legal disclaimers



These slides are being provided to assist readers in understanding the results of operations, financial condition and cash flows of United States Steel Corporation as of and for the third quarter 2022. Financial results as of and for the periods ended September 30, 2022 provided herein are preliminary unaudited results based on current information available to management. They should be read in conjunction with the consolidated financial statements and Notes to the Consolidated Financial Statements contained in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission.

This release contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "plan," "goal," "future," "will," "may," and similar expressions or by using future dates in connection with any discussion of, among other things, financial performance, the construction or operation of new and existing facilities or operating capabilities, the timing, size and form of share repurchase transactions, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, changes in global supply and demand conditions and prices for our products, international trade duties and other aspects of international trade policy, statements regarding our future strategies, products and innovations, statements regarding our greenhouse gas emissions reduction goals and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forwardlooking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual report on Form 10-K for the year ended December 31, 2021 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

The investment in direct reduced-grade (DR) pellets and expected timeline described herein are subject to state and local support and receipt of regulatory permitting.

References to "U. S. Steel," "the Company," "we," "us," and "our" refer to United States Steel Corporation and its consolidated subsidiaries, and references to "Big River Steel" refer to Big River Steel Holdings LLC and its direct and indirect subsidiaries unless otherwise indicated by the context.



Explanation of use of non-GAAP measures



We present adjusted net earnings, before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA, considered along with net earnings, is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net earnings is a non-GAAP measure that excludes the effects of items that include: restructuring and other charges, asset impairment charges, losses (gains) on asset sold and previously held investments, gain on sale of Transtar, losses (gains) on debt extinguishment, pension de-risking, environmental remediation charges, tax impact of adjusted items, and other charges, net (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes the effects of certain Adjustment Items. We present adjusted net earnings and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted net earnings and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings and adjusted EBITDA provides insight into management's view and assessment of the Company's ongoing operating performance because management does not consider the Adjustment Items when evaluating the Company's financial performance. Adjusted net earnings and adjusted EBITDA should not be considered a substitute for net earnings or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies. We also present net debt, a non-GAAP measure calculated as total debt less cash and cash equivalents. We believe net debt is a useful measure in calculating enterprise value.



Advancing towards our Best for All® future











CURRENT LANDSCAPE

CHALLENGES

SOLUTION

PATH FORWARD

Bullish on U. S. Steel's future

Confident in our ability to execute our Best for All future, SAFELY

Transitioning to a less capital- and carbon-intensive business model while becoming the best steel competitor

Expanding competitive advantages

Balanced capital allocation framework

Maintaining strong trade enforcement

Delivering on Best for All





Advancing towards our Best for All future Delivering for all our stakeholders





Delivering profitable solutions



More detail to follow

Growing competitive advantages

Improving through-cycle performance

Developing quality products & customer process solutions

Best for people

Leading safety performance

Innovating for customers' evolving needs

Committed to a diverse, equitable, & inclusive culture

Providing customers with profitable steel solutions for people and planet



Best for planet

V

Committed to our 20% 2030 GHG goal¹

Targeting net zero emissions by 2050²

Delivering sustainable steels today³



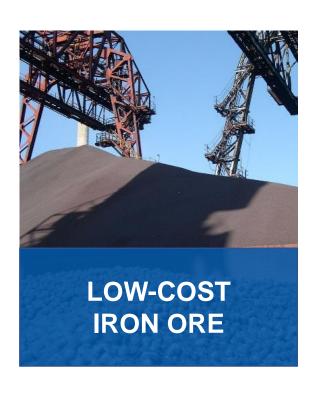
United States Steel Corporation

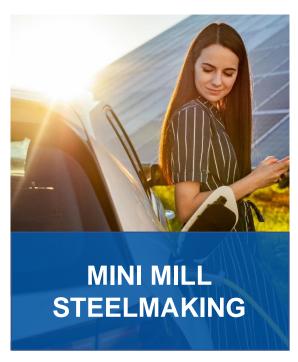
- 1 20% reduction in global greenhouse gas (GHG) emission intensity by 2030 for our scope 1 and scope 2 emissions, versus a 2018 baseline.
- ² Targeting net zero carbon emissions by 2050 for our scope 1 and scope 2 emissions.
- 3 Our mini mill steelmaking is capable of producing steel with up to 70-80% less CO2 emissions compared to the traditional, integrated steelmaking process

Advancing towards our Best for All future Growing competitive advantages



U. S. Steel's Competitive Advantages:



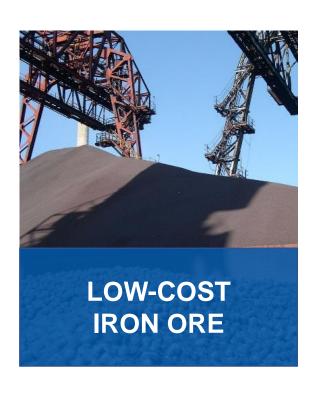




Advancing towards our Best for All future Growing competitive advantages



U. S. Steel's Competitive Advantages:







Advancing towards our Best for All future Expanding our iron ore capability



\$60M ~500k

Capital Spending

Tons of Pig Iron Capability

Advantaged pig iron strategy

> Annual production of up to 500k tons



Run-rate EBITDA by '24



Expected efficiency synergies at Gary Works

> Excess iron production at Gary Works to feed pig machine



PIG IRON AT GARY

LOW-COST IRON ORE



Unique solution to supply Big River Steel

> Expected to provide up to 50% of Big River Steel's ore-based metallics needs



United States Steel Corporation

Advancing towards our Best for All future Expanding our iron ore capability





Proceeding with DR-grade¹ pellet capability building at Keetac





Investing in DR-grade pellet capability

Enabling Keetac to create DR-grade pellets while maintaining flexibility to produce blast furnace-grade pellets



Maintaining optionality while serving the growing EAF market

Optionality to (1) sell DR-grade pellets to DRI/HBI producers and/or (2) use to feed a potential future DRI/HBI² investment



Modest capital investment

Investing ~\$150 million to expand our low-cost iron ore advantage; continuing to prudently manage future capital spending in-line with strategic priorities



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Advancing towards our Best for All future Growing competitive advantages



U. S. Steel's Competitive Advantages:







Advancing towards our Best for All future Expanding our mini mill steelmaking advantage

~\$3B

Capital Spending

~3M

Tons of Raw Steel Capability

~\$650M

Run-rate EBITDA by '26



Comprehensive suite of finishing assets

Complementing the current Big River Steel footprint

Expanding our sustainable steel offering¹

Reducing our carbon intensity

Improving our through-cycle financial performance

Targeting ~27% through-cycle EBITDA margin upon run-rate production

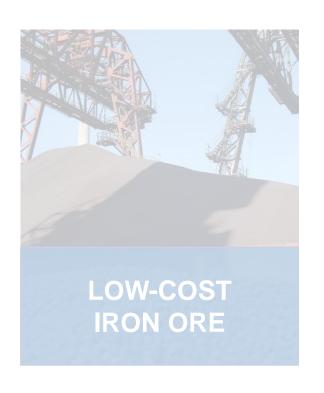


MINI MILL STEELMAKING

Advancing towards our Best for All future Growing competitive advantages



U. S. Steel's Competitive Advantages:







Advancing towards our Best for All future Capturing strategic market growth



~\$450M ~200k

Capital Spending

Tons of Finishing Capability

~\$140M

Run-rate EBITDA by '26





Non-grain oriented (NGO) electrical steel grades needed to transform electrical power into useable energy



Strategically located near a growing customer base



400 basis point improvement expected in through-cycle EBITDA margins¹



Advancing towards our Best for All future Capturing strategic market growth



~\$280M

Capital Spending

~325k

Tons of Finishing Capability

~\$60M

Run-rate EBITDA by '26

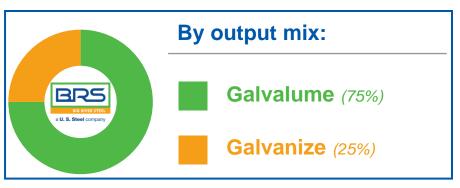




Galvalume steel for exposed building panels and other higher end applications

Improving our product mix in strategic markets

Hot-dipped galvanizing steel for appliance and construction



Dual coating line



Advancing towards our Best for All future On-time and on-budget strategic projects



Strategic project timeline:



Low-cost iron ore

DR-grade pellets

(2H '22 - '24)¹

Mini mill steelmaking

BR2 (1H '22 - '24)

(1H '22 – 1H '23)

Best-in-class finishing capabilities

BRS NGO line (3Q '21 - 3Q '23)

BRS coating line (4Q '21 – 2Q '24)

2022 total capex is expected to be ≤ \$2 billion **2023** total capex is expected to be ~\$2.5 billion



Advancing towards our Best for All future Unlocking future earnings power











\$30M

\$650M \$140M

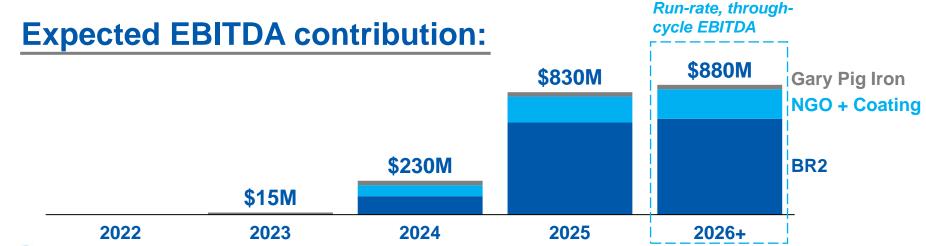
\$60M

Run-rate EBITDA by '24

Run-rate EBITDA by '26

Run-rate EBITDA by '26

Run-rate EBITDA by '26

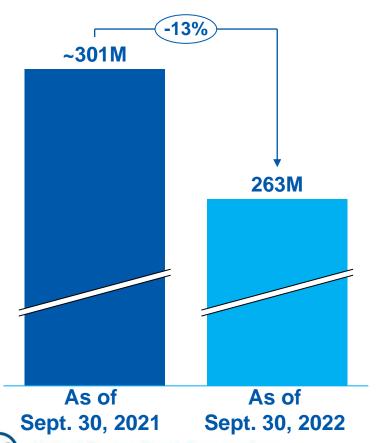


Balanced capital allocation approach Creating value today with stock buybacks

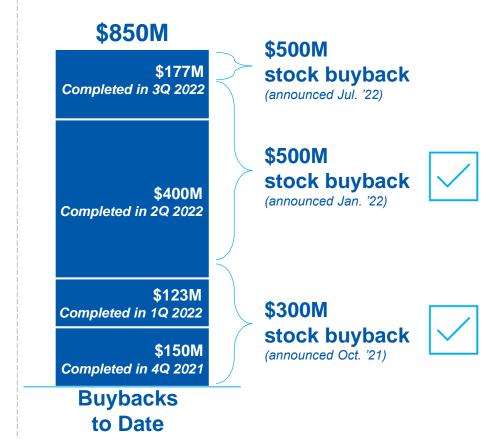


Diluted-equivalent share count¹

In million shares



Stock buybacks supported by the free cash flow generation of the business:



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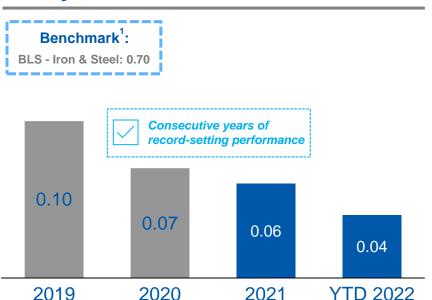
¹ This chart provides an approximation of quarter-end diluted-equivalent share count. Diluted-equivalent share counts presented consist of total shares issued and outstanding as of September 30, 2021, and September 30, 2022, plus the incremental dilutive impact of senior convertible notes, stock options, restricted stock units, and performance awards calculated for the quarter ended as of those dates. As of September 30, 2021 and September 30, 2022, shares issued and outstanding were approximately 270 million and 234 million, respectively. For September 30, 2021 and September 30, 2022, incremental dilutive shares used in this chart are 31 million and 29 million, respectively. For comparative purposes, the incremental dilutive shares for the quarter ended September 30, 2021 was calculated in accordance with FASB Accounting Standard Update 2020-06, which was adopted by the Company on January 1, 2022.



Third quarter 2022 update Improving on record safety performance



Safety first:



OSHA Days Away from Work²



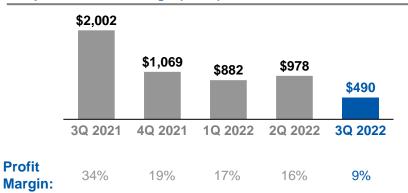


United States Steel Corporation

Third quarter 2022 update Financial updates

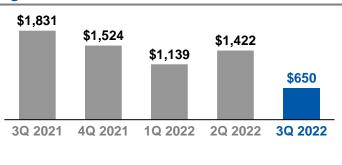


Reported Net Earnings (Loss) \$ Millions



Total Segment EBIT¹ \$ Millions

31%



22%

23%

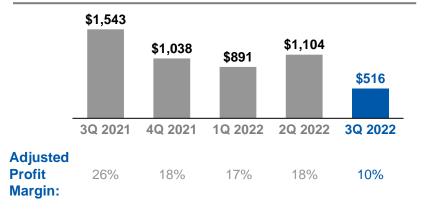
12%

Segment **EBIT** Margin¹:

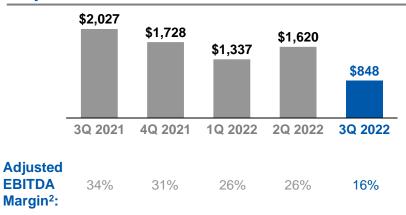
Total

Profit

Adjusted Net Earnings (Loss) \$ Millions



Adjusted EBITDA² \$ Millions





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27%

Flat-Rolled segment Key statistics



Operating Statistics

Shipments: in 000s, net tons	3Q 2021 2,328	4Q 2021 2,032	1Q 2022 1,947	2Q 2022 2,365	
Production: in 000s, net tons					2,265
Average Selling Price \$ / net ton	\$1,325	\$1,432	\$1,368	\$1,339	\$1,232

EBITDA Bridge \$ Millions, 3Q 2021 vs. 3Q 2022



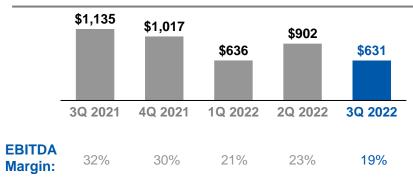
Commercial: The unfavorable impact is primarily the result of lower average realized prices and lower volumes.

Raw Materials: The unfavorable impact is primarily the result of higher coal and steelmaking additions costs.

Operating Costs: The unfavorable impact is primarily the result of increased costs for purchased products and services.

Other: The favorable impact is primarily the result of lower variable compensation and derivative gains partially offset by increased energy costs.

Segment EBITDA \$ Millions



EBITDA Bridge \$ Millions, 2Q 2022 vs. 3Q 2022



Commercial: The unfavorable impact is primarily the result of lower average realized prices and lower volumes.

Raw Materials: The favorable impact is primarily the result of lower scrap and additions costs.

Operating Costs: The favorable impact is primarily the result of lower planned outage costs.

Other: The change is not material.



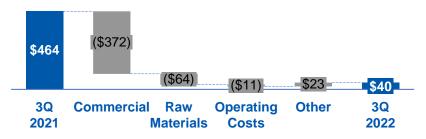
Mini Mill segment Key statistics



Operating Statistics

	3Q 2021	4Q 2021	1Q 2022	<u>2Q</u> 2022	3Q 2022
Shipments: in 000s, net tons	608	559	507	615	529
Production: in 000s, net tons	750	681	601	750	616
Average Selling Price \$ / net ton	\$1,517	\$1,490	\$1,372	\$1,331	\$1,096

EBITDA Bridge \$ Millions, 3Q 2021 vs. 3Q 2022



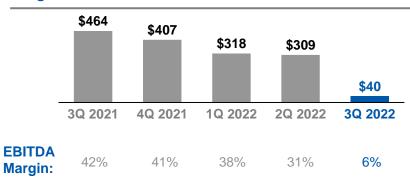
Commercial: The unfavorable impact is primarily the result of lower average realized prices and lower volumes.

Raw Materials: The unfavorable impact is primarily the result of higher metallics costs.

Operating Costs: The unfavorable impact is primarily the result of increased costs for purchased products and services.

Other: The favorable impact is primarily the result of lower variable compensation.

Segment EBITDA \$ Millions



EBITDA Bridge \$ Millions, 2Q 2022 vs. 3Q 2022



Commercial: The unfavorable impact is primarily the result of lower average realized prices and lower volumes.

Raw Materials: The unfavorable impact is primarily the result of higher metallics costs.

Operating Costs: No change.

Other: The favorable impact is primarily the result of lower variable compensation.



U. S. Steel Europe segment Key statistics



Operating Statistics

Chimmento	<u>3Q</u> 2021	<u>4Q</u> 2021	1Q 2022	<u>2Q</u> 2022	3Q 2022
Shipments: in 000s, net tons	1,064	1,028	1,110	1,067	867
Production: in 000s, net tons	1,274	1,181	1,088	1,216	946
Average Selling Price \$ / net ton	\$1,143	\$1,075	\$1,109	\$1,217	\$1,021

EBITDA Bridge \$ Millions, 3Q 2021 vs. 3Q 2022



Commercial: The unfavorable impact is primarily the result of lower volumes.

Raw Materials: The unfavorable impact is primarily the result of higher coal costs.

Operating Costs: The unfavorable impact is primarily the result of operating inefficiencies due to lower production and increased costs for purchased products and services.

Other: The unfavorable impact is primarily the result of the weakening of the Euro vs. the U.S. dollar and increased energy costs.

Segment EBITDA \$ Millions



EBITDA Bridge \$ Millions, 2Q 2022 vs. 3Q 2022



Commercial: The unfavorable impact is primarily the result of lower average realized prices and lower shipments.

Raw Materials: The unfavorable impact is primarily the result of working through higher cost raw materials, particularly coal, that was procured at the onset of the Ukraine war.

Operating Costs: The unfavorable impact is primarily the result of operating inefficiencies due to lower production

Other: The unfavorable impact is primarily the result of the weakening of the Euro vs. the U.S. dollar and increased energy costs.



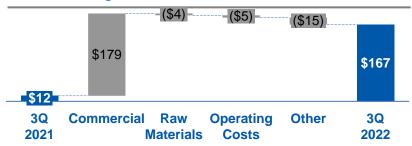
Tubular segment Key statistics



Operating Statistics

	<u>3Q</u> 2021	<u>4Q</u> 2021	1Q 2022	<u>2Q</u> 2022	3Q 2022
Shipments: in 000s, net tons	123	127	128	136	126
Production: in 000s, net tons	117	140	156	168	173
Average Selling Price \$ / net ton	e \$1,702	\$1,968	\$2,349	\$2,727	\$3,217

EBITDA Bridge \$ Millions, 3Q 2021 vs. 3Q 2022



Commercial: The favorable impact is primarily the result of higher average realized prices partially offset by continued low-priced imports.

Raw Materials: The unfavorable impact is primarily the result of higher metallics costs.

Operating Costs: The unfavorable impact is primarily the result of increased costs for purchased products and services and higher energy costs.

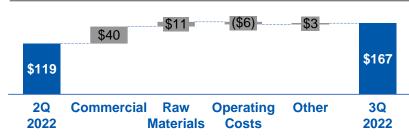
Other: The unfavorable impact is primarily the result of increased variable compensation.

USS United States Steel Corporation Note: For reconciliation of non-GAAP amounts see Appendix.

Segment EBITDA \$ Millions



EBITDA Bridge \$ Millions, 2Q 2022 vs. 3Q 2022



Commercial: The favorable impact is primarily the result of higher average realized prices.

Raw Materials: The favorable impact is primarily the result of lower metallics costs.

Operating Costs: The unfavorable impact is primarily the result of increased costs for purchased products and services and higher energy costs.

Other: The favorable impact is primarily the result of increased joint venture earnings.

Global operating footprint



Opera	ating	Idled Indefin	nitely Idled	ldled	Total Capability ¹
	Iron ore pellets	Minntac	Keetac	_	22.4
rican	Cokemaking	Clair	rton	_	4.3
North American Flat-Rolled	Gary	BF #4 BF #6	BF #8 BF #14	1.5	7.5
North FI8	Granite City		BF 'B'	1.4	2.8
	Mon Valley	BF #1	BF #3	1.4	2.9
Mini	Big River Steel	EAF #1	EAF #2	_	3.3
Europe	Košice	BF #1 BF	#2 BF #3	1.7	5.0
ar	Fairfield	EAF steelmaking	/ seamless pipe	_	0.90
Tubular	Lorain		ess pape	0.38	0.38
	Lone Star			0.79	0.79



Safely navigating current headwinds Recent blast furnace footprint adjustments







- Moved forward a 30-day outage from October to September to better align supply with the order book
- BF remains temporarily idled

> BF #8 @ Gary Works

 Temporarily idled due to market conditions and continued high levels of imports

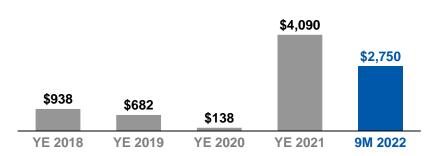
> BF #2 @ U. S. Steel Europe

- 60-day outage
- Began September 4
- Originally planned for October

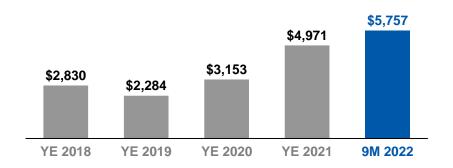
Cash and liquidity



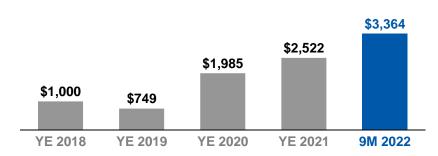
Cash from Operations \$ Millions



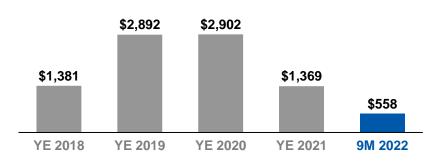
Total Estimated Liquidity \$ Millions



Cash and Cash Equivalents \$ Millions



Net Debt \$ Millions





APPENDIX



Additional Big River Steel LLC¹ summary data



\$ millior	าร	3Q 2022
Income Statement	Customer Sales Intersegment Sales Net Sales EBIT ²	\$602M \$60M \$662M \$1M
Balance Sheet	Cash and cash equivalents Total Assets 2029 senior secured notes Environmental revenue bonds Financial leases and all other obligations Fair value step up ³ Total Debt ³	\$303M \$3,659M \$720M \$752M \$24M \$122M \$1,618M
Cash	Depreciation Capital Expenditures ⁴	\$35M \$89M



Reconciliation of segment EBITDA



Flat-Rolled (\$ millions)	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022
Segment earnings before interest and income taxes	\$1,015	\$890	\$513	\$777	\$505
Depreciation and amortization	120	127	123	125	126
Flat-Rolled Segment EBITDA	\$1,135	\$1,017	\$636	\$902	\$631
Mini Mill (\$ millions)	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022
Segment earnings before interest and income taxes	\$424	\$366	\$278	\$270	\$1
Depreciation and amortization	40	41	40	39	39
Mini Mill Segment EBITDA	\$464	\$407	\$318	\$309	\$40
U. S. Steel Europe (\$ millions)	3Q 2021	4Q 2021	1Q 2022	<u>2Q 2022</u>	3Q 2022
Segment earnings before interest and income taxes	\$394	\$269	\$264	\$280	(\$32)
Depreciation and amortization	24	24	23	22	20
U. S. Steel Europe Segment EBITDA	\$418	\$293	\$287	\$302	(\$12)
Tubular (\$ millions)	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022
Segment (loss) earnings before interest and income taxes	\$0	\$30	\$77	\$107	\$155
Depreciation and amortization	12	12	12	12	12
Tubular Segment EBITDA	\$12	\$42	\$89	\$119	\$167
Other (\$ millions)	3Q 2021	4Q 2021	1Q 2022	<u>2Q 2022</u>	3Q 2022
Segment (loss) earnings before interest and income taxes	(\$2)	(\$31)	\$7	(\$12)	\$21
Depreciation and amortization	0	0	0	0	1
Other Segment EBITDA	(\$2)	(\$31)	\$7	(\$12)	\$22



Reconciliation of net debt



Net Debt (\$ millions)	<u>YE 2018</u>	<u>YE 2019</u>	YE 2020	YE 2021	<u>9M 2022</u>
Short-term debt and current maturities of long-term debt	\$65	\$14	\$192	\$28	\$59
Long-term debt, less unamortized discount and debt issuance costs	2,316	3,627	4,695	3,863	3,863
Total Debt	\$2,381	\$3,641	\$4,887	\$3,891	\$3,922
Less: Cash and cash equivalents	1,000	749	1,985	2,522	3,364
Net Debt	\$1,381	\$2,892	\$2,902	\$1,369	\$558



Reconciliation of reported and adjusted net earnings



(\$ millions)	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022	FY 2021
Reported net earnings attributable to U. S. Steel	\$2,002	\$1,069	\$882	\$978	\$490	\$4,174
Losses (gains) on debt extinguishment	26	10	_	_	(2)	290
Asset impairment charges	_	245	6	151	_	273
Restructuring and other charges	_	91	17	17	23	128
Gain on sale of Transtar	(506)	_	_	_	_	(506)
Losses (gains) on assets sold and previously held investments ¹	7	1	_	_	_	(118)
Pension de-risking	_	93	_	_	_	93
Environmental remediation charges	_	43	_	_	_	43
Other charges, net ²	(12)	_	(2)	_	13	35
Tax effect of adjusted items ³	121	(121)	(5)	(42)	(8)	(12)
Adjusted net earnings attributable to U. S. Steel	\$1,638	\$1,430	\$898	\$1,104	\$516	\$4,400

¹The year ended December 31, 2021 consists of a gain of \$111 million on the previously held investment in Big River Steel, a gain of \$15 million for the sale of property, partially offset by a loss of \$8 million on the sale of a subsidiary of USSE.

Note: The reported net earnings attributable to U. S. Steel for the three months ended September 30, 2021, December 31, 2021, and March 31, 2022 include income tax benefits of \$25 million, \$513 million, and \$7 million, respectively, from the reversals of net valuation allowances. The reported net earnings attributable to U. S. Steel for the year ended December 31, 2021 includes an income tax benefit of \$633 million from the reversal of net valuation allowance. These items were presented as adjustments to arrive at Adjusted net earnings attributable to U. S. Steel in prior period presentations. The reconciliations for the three months ended September 30, 2021, December 31, 2021, and for the year ended December 31, 2021 presented above have been recast to reflect the removal of these adjustments in accordance with Securities and Exchange Commission guidance.



² The year ended December 31, 2021 includes the amortization of the step-up to fair value for acquired inventory (\$24 million), acquisition-related costs (\$9 million), and a net loss of \$2 million related to unrealized mark-to-market movement from acquired derivatives.

³ The tax impact of adjusted items was calculated through the first half of 2022 using a blended tax rate of 25% and for the third quarter of 2022 using a blended tax rate of 25% for domestic and 21% for USSE items.

Reconciliation of adjusted EBITDA



(\$ millions)	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022
Reported net earnings attributable to U. S. Steel	\$2,002	\$1,069	\$882	\$978	\$490
Income tax provision (benefit)	260	(54)	246	284	154
Net interest and other financial costs	80	130	(10)	(8)	(30)
Reported earnings before interest and income taxes	\$2,342	\$1,145	\$1,118	\$1,254	\$614
Depreciation, depletion and amortization expense	196	204	198	198	198
EBITDA	\$2,538	\$1,349	\$1,316	\$1,452	\$812
Asset impairment charges	_	245	6	151	_
Restructuring and other charges	_	91	17	17	23
Losses on assets sold & previously held investments	7	1	_	_	_
Gain on sale of Transtar	(506)	_	_	_	_
Other charges, net	(12)	42	(2)	_	13
Adjusted EBITDA	\$2,027	\$1,728	\$1,337	\$1,620	\$848





INVESTOR RELATIONS

Kevin Lewis Vice President



12-433-6935



klewis@uss.con

Eric Linn Director



412-433-2385



eplinn@uss.com

www.ussteel.com

