# MINIED MADE IN ANERICA

**USS** United States Steel Corporation

SECOND QUARTER 2024

# EARNINGS

August 1, 2024



### FORWARD-LOOKING STATEMENTS

This presentation contains information regarding the Company and NSC that may constitute "forward-looking statements," as that term is defined under the Private Securities Litigation Reform Act of 1995 and other securities laws, that are subject to risks and uncertainties. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "plan," "goal," "future," "will," "may" and similar expressions or by using future dates in connection with any discussion of, among other things, statements expressing general views about future operating or financial results, operating or financial performance, trends, events or developments that we expect or anticipate will occur in the future, anticipated cost savings, potential capital and operational cash improvements and changes in the global economic environment, the construction or operation of new or existing facilities or capabilities, statements regarding our greenhouse gas emissions reduction goals, as well as statements regarding the proposed transaction, including the timing of the completion of the transaction. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements include all statements that are not historical facts, but instead represent only the Company's beliefs regarding future goals, plans and expectations about our prospects for the future and other events, many of which, by their nature, are inherently uncertain and outside of the Company's or NSC's control. It is possible that the Company's or NSC's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management of the Company believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. In addition, forward looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from the Company's or NSC's historical experience and our present expectations or projections. Risks and uncertainties include without limitation: the ability of the parties to consummate the proposed transaction on a timely basis or at all; the timing, receipt and terms and conditions of any required governmental and regulatory approvals of the proposed transaction; the occurrence of any event, change or other circumstances that could give rise to the termination of the definitive agreement and plan of merger relating to the proposed transaction (the "Merger Agreement"); the risk that the parties to the Merger Agreement may not be able to satisfy the conditions to the proposed transaction in a timely manner or at all; risks related to disruption of management time from ongoing business operations due to the proposed transaction; certain restrictions during the pendency of the proposed transaction that may impact the Company's ability to pursue certain business opportunities or strategic transactions; the risk that any announcements relating to the proposed transaction could have adverse effects on the market price of the Company's common stock; the risk of any unexpected costs or expenses resulting from the proposed transaction; the risk of any litigation relating to the proposed transaction; the risk that the proposed transaction and its announcement could have an adverse effect on the ability of the Company or NSC to retain customers and retain and hire key personnel and maintain relationships with customers, suppliers, employees, stockholders and other business relationships and on its operating results and business generally; and the risk the pending proposed transaction could distract management of the Company. The Company directs readers to its Quarterly Report on Form 10-Q for the guarter ended March 31, 2024 and Form 10-K for the year ended December 31, 2023, and the other documents it files with the SEC for other risks associated with the Company's future performance. These documents contain and identify important factors that could cause actual results to differ materially from those contained in the forward-looking statements. All information in this report is as of the date above. The Company does not undertake any duty to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations whether as a result of new information, future events or otherwise, except as required by law.



### **EXPLANATION OF USE OF NON-GAAP MEASURES**

We present adjusted net earnings, adjusted net earnings margin, adjusted net earnings per diluted share, earnings before interest, income taxes, depreciation and amortization (EBITDA), adjusted EBITDA and adjusted EBITDA margin, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA, considered along with net earnings, is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net earnings and adjusted net earnings per diluted share are non-GAAP measures that exclude the effects of items that include: asset impairment charges, restructuring and other charges, stock-based compensation expense, VEBA asset surplus adjustment, environmental remediation charges, strategic alternatives review process costs, Granite City idling costs, tax impact of adjusted items and other changes, net (Adjustment Items). Adjusted EBITDA and adjusted EBITDA margin are also non-GAAP measures that exclude the effects of certain Adjustment Items. We present adjusted net earnings, adjusted net earnings per diluted share, adjusted EBITDA and adjusted EBITDA margin to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings, adjusted net earnings per diluted share, adjusted EBITDA and adjusted EBITDA margin as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted net earnings, adjusted net earnings per diluted share, adjusted EBITDA and adjusted EBITDA margin useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings, adjusted net earnings per diluted share, adjusted EBITDA and adjusted EBITDA margin provides insight into management's view and assessment of the Company's ongoing operating performance because management does not consider the Adjustment Items when evaluating the Company's financial performance. Adjusted net earnings, adjusted net earnings per diluted share, adjusted EBITDA and adjusted EBITDA margin should not be considered a substitute for net earnings or other financial measures as computed in accordance with U.S. GAAP and are not necessarily comparable to similarly titled measures used by o

We also present net debt, a non-GAAP measure calculated as total debt less cash and cash equivalents. We believe net debt is a useful measure in calculating enterprise value. A condensed consolidated statement of operations (unaudited), condensed consolidated cash flow statement (unaudited), condensed consolidated balance sheet (unaudited) and preliminary supplemental statistics (unaudited) for U. S. Steel are attached.



# **SUMMARY: ADVANCING TOWARDS OUR BEST FOR ALL® FUTURE**



# **Current Landscape**

Progressing towards second half 2024 closing of the transaction with Nippon Steel Corporation (NSC)

Tracking towards a Q4 2024 Big River 2 (BR2) start-up



## **Challenges**

Successfully navigating a dynamic steel industry backdrop



### **Solution**

Progressing towards becoming the 'best steelmaker with worldleading capabilities'

Moving closer to completing our in-flight capital projects



### **Path Forward**

Closing the NSC transaction at \$55 per share in the second half 2024

Creating a global steel leader in value and innovation









# Merger approved by shareholders

# Progressing towards regulatory approval

Expected closing in H2 2024

~99% of shareholder votes cast were in favor of the deal

Receipt of all non-U.S. regulatory approvals: both antitrust and CFIUS reviews are underway

Advancing towards creating the "Best Steelmaker with World-leading Capabilities"







# NIPPON STEEL -



# **United States Steel**















# **Investing more in USW facilities**

NSC has committed to investing an additional \$1.4 billion in capital expenditures into facilities covered by the current basic labor agreement (BLA) with the United Steelworkers (USW), above and beyond what is required in the BLA



# **Evaluating growth plans for USW facilities**

NSC is assessing opportunities to invest to enhance sustainability and competitiveness



# Committed to safety, jobs and footprint

NSC has an unwavering commitment to safety and is promising to maintain jobs, production and operating footprint and honor all agreements with the USW







# **Expanded capabilities, innovation and a global platform**

Sharing NSC's and U. S. Steel's world-leading technologies and manufacturing capabilities for the benefit of customers



# Accelerating decarbonization goals

Collaborating on alternative technologies in decarbonization to deliver innovative steel solutions



# Committed to Mined, Melted and Made in America

Further advancing the technical capabilities of U. S. Steel's portfolio of products with NSC's technology and products; better supporting the evolving demand of customers in the United States







# Driving the global steel industry towards carbon neutrality

Advancing NSC's breakthrough technologies to progress towards carbon neutrality: (1) hydrogen injection in BFs; (2) hydrogen use in DRI; and (3) high-grade steel through large size EAFs



# Moving Nippon Steel North America's headquarters to Pittsburgh

Relocating NSC's existing U.S. headquarters from Houston, Texas



# Retaining U. S. Steel's iconic name and brand

NSC is committed to maintaining strong relationships in the communities where we live and work

# **NSC & U. S. STEEL: BEST FOR INVESTORS**







# Maximizing stockholder value

\$55 per share transaction price, all-cash deal; ~\$15 billion total enterprise value



# Significant premium for stockholders

+40% premium to U. S. Steel's closing stock price on December 15, 2023; +142% premium to the undisturbed price prior to the announcement of the strategic alternatives review process



# Not subject to any financing conditions

Transaction to be funded through proceeds mainly from borrowings; NSC has already secured financing commitments from leading global financial institutions



# **CGL2: STEADY PROGRESS TOWARDS RUN-RATE PRODUCTION**





## Successful CGL2 ramp-up

Progressing as-expected; commercial sales of galvanized product already achieved / galvalume coils expected later this summer



### On-track for value creation

Tracking towards expected in-year and run-rate EBITDA contributions; \$10-\$15M in 2024; run-rate 2026 of \$60M



# **Applying start-up success to BR2**

Implementing a similar start-up cadence to BR2 based on recent success



First column set at BR2

Q4 2022



# **Approaching start-up**

First coil expected in Q4 2024





# **BR2: PLANNED FOURTH QUARTER 2024 START-UP; REVISED CAPEX**

BR2
ON TRACK

On track for fourth quarter 2024 start-up

Updated total capex = \$3.35B

CGL2
COMPLETE



DR PELLET
COMPLETE



NGO COMPLETE



GARY PIG COMPLETE



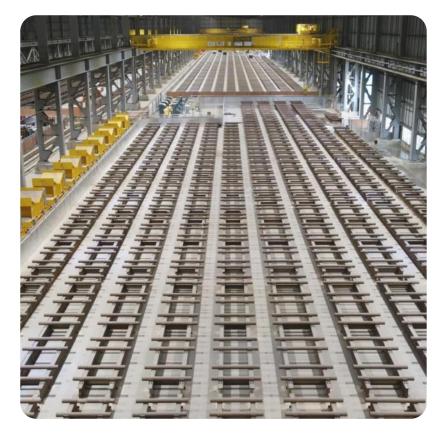


2024 enterprise capital expenditure forecast is \$1.85 billion









**Endless Strip Production** 

induction furnaces

**Endless Strip Production** 

downcoiler

# **Hot Autonomous Coil Storage**

coil staging area



\$183M

Reported Net Earnings

\$0.72 per diluted share

\$211M

Adjusted Net Earnings

\$0.84 per diluted share

Second quarter performance

\$443M

Adjusted EBITDA

~11% EBITDA margin

\$4.3B

Liquidity

Including \$2.0B cash



# **Q2 2024 FINANCIAL PERFORMANCE: EACH SEGMENT CONTRIBUTING**



Meaningful contributions from each operating segment

**Adjusted EBITDA** 



### N. American Flat-Rolled Segment

Resilient average selling prices and volumes reflect successful fixed price contract negotiations and a diverse product mix; managing costs to keep earnings resilient



### **Mini Mill Segment**

Reflects weaker spot selling prices and \$30 million of onetime start-up costs at Big River Steel; Mini Mill adjusted EBITDA margin for Q2 2024 was 17% excluding these onetime costs



### **U.S. Steel Europe Segment**

Restarted blast furnace #2 due to improved customer demand; results as expected



### **Tubular Segment**

Enhanced suite of proprietary connections and seamless pipe products serving a diverse oil and gas customer base



# Q3 2024 OUTLOOK: \$275 TO \$325 MILLION ADJUSTED EBITDA



North American **Flat-Rolled** 

### Commercial

Unfavorable impact expected from lower average selling prices

### **Raw Materials**

No material change expected

# **Operating Costs**

Favorable impact expected from reduced spending



Mini Mill<sup>1</sup>

### **Commercial**

Unfavorable impact expected from lower average selling prices

### **Raw Materials**

No material change expected

## **Operating Costs**

No material change expected



U. S. Steel **Europe** 

### Commercial

Unfavorable impact expected from lower average selling prices

## **Raw Materials**

Favorable impact expected from lower CO2 accruals

# **Operating Costs**

No material change expected



**Tubular** 

### Commercial

Unfavorable impact expected from lower average selling prices

### **Raw Materials**

No material change expected

### **Operating Costs**

No material change expected





# **FINANCIAL UPDATES**

### **Reported Net Earnings (Loss)**

\$ Millions

### **Adjusted Net Earnings**

**\$ Millions** 



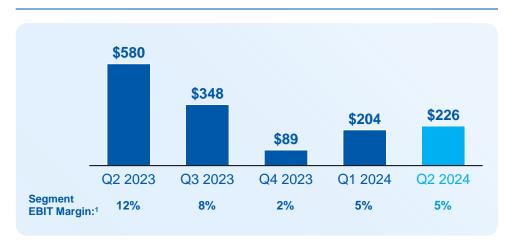


### Segment EBIT<sup>1</sup>

\$ Millions

## **Adjusted EBITDA<sup>2</sup>**

**\$ Millions** 





Note: For reconciliation of non-GAAP amounts, see Appendix.

<sup>&</sup>lt;sup>1</sup> Earnings (loss) before interest and income taxes.

<sup>&</sup>lt;sup>2</sup> Earnings (loss) before interest, income taxes, depreciation and amortization, and excluding adjustment items.



# **KEY OPERATING STATISTICS TRENDS BY SEGMENT**

## **Flat-Rolled Operating Statistics**

	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Shipments: in 000s, net tons	2,235	2,159	2,034	2,049	2,045
Production: in 000s, net tons	2,529	2,390	2,087	2,111	2,072
Average Selling Price: \$ / net ton	\$1,088	\$1,036	\$978	\$1,054	\$1,051

### **Mini Mill Operating Statistics**

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	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Shipments: n 000s, net tons	587	561	617	568	562
<b>Production:</b> 000s, net tons	749	693	752	717	725
Average Selling Price: 5 / net ton	\$1,011	\$901	\$807	\$977	\$869

### U. S. Steel Europe (USSE) Operating Statistics

	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Shipments: in 000s, net tons	1,034	958	1,024	1,072	875
Production: in 000s, net tons	1,213	990	1,100	1,079	980
Average Selling Price:  \$ / net ton	\$965	\$852	\$770	\$830	\$821

## **Tubular Operating Statistics**

	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Shipments: in 000s, net tons	111	104	132	114	109
Production: in 000s, net tons	129	111	157	146	117
Average Selling Price: \$ / net ton	\$3,493	\$2,927	\$2,390	\$2,267	\$2,108

### **EBITDA TRENDS BY SEGMENT**

### **Flat-Rolled Segment EBITDA**

\$ Millions

### Mini Mill Segment EBITDA

\$ Millions





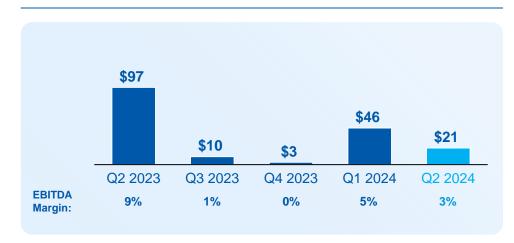
17% EBITDA margin excluding \$30M of Q2 2024 construction and related start-up costs

### **USSE Segment EBITDA**

\$ Millions

### **Tubular Segment EBITDA**

\$ Millions



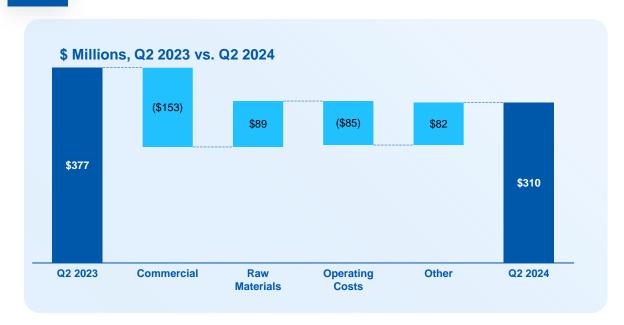


Note: For reconciliation of non-GAAP amounts, see Appendix.

<sup>1</sup> Q4 2023 North American Flat-Rolled segment includes the impact of construction and related start-up costs of approximately \$10 million related to the DR-grade pellet strategic project.



# FLAT-ROLLED SEGMENT EBITDA CHANGE ANALYSIS



#### Commercial

The unfavorable impact is primarily the result of lower shipment volumes and lower average realized prices.

# Other

costs.

**Raw Materials** 

The favorable impact is

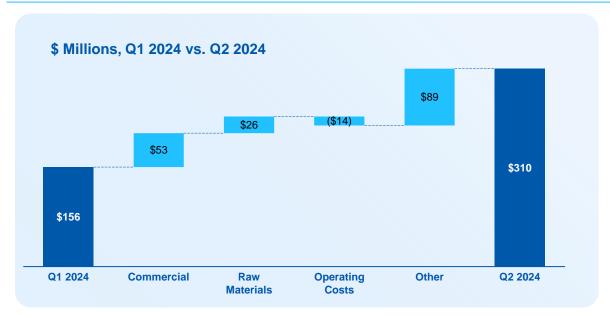
primarily related to lower

additions, coal, and scrap

The favorable impact is primarily the result of lower profit-based payments and lower energy costs.

### **Operating Costs**

The unfavorable impact is primarily the result of higher labor costs and outage spending.



### Commercial

The favorable impact is primarily the result of higher commercial pellet sales.

### **Operating Costs**

The unfavorable impact is primarily the result of higher outage spending.

### **Raw Materials**

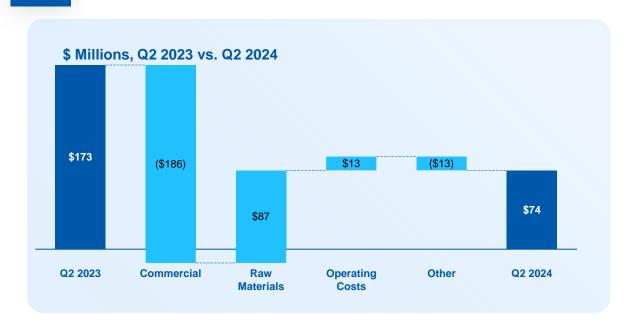
The favorable impact is primarily the result of lower coal and scrap costs.

### **Other**

The favorable impact is primarily the result of favorable derivative sales and lower energy costs, partially offset by higher profit-based payments.

# USS

# MINI MILL SEGMENT EBITDA CHANGE ANALYSIS



#### Commercial

The unfavorable impact is primarily the result of lower average realized prices and lower shipment volumes.

#### **Raw Materials**

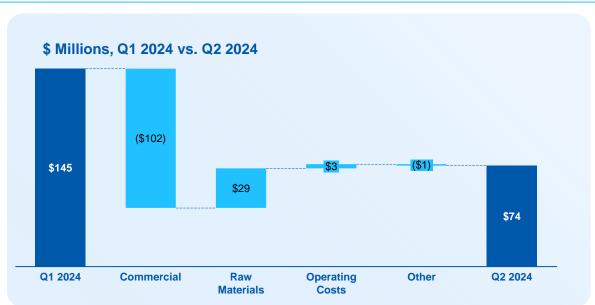
The favorable impact is primarily the result of lower metallics costs.

### **Operating Costs**

The favorable impact is primarily the result of lower spending and labor costs.

#### Other

The unfavorable impact is primarily the result of higher construction and related start-up costs associated with strategic projects partially offset by lower profit-based payments.



### Commercial

The unfavorable impact is primarily the result of lower average realized prices.

### **Raw Materials**

The favorable impact is primarily the result of lower metallics costs.

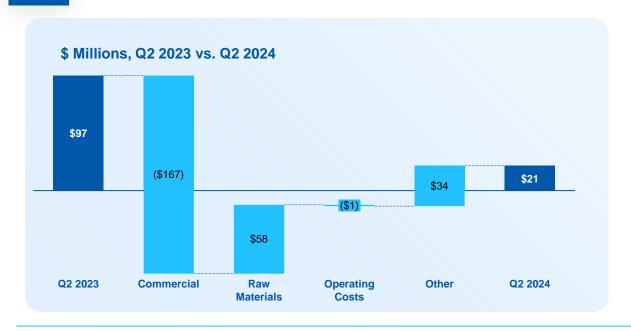
### **Operating Costs**

The change is not material.

### Other

The change is not material.

# U. S. STEEL EUROPE SEGMENT EBITDA CHANGE ANALYSIS



### Commercial

The unfavorable impact is primarily the result of lower average realized prices and lower shipment volumes.

#### **Raw Materials**

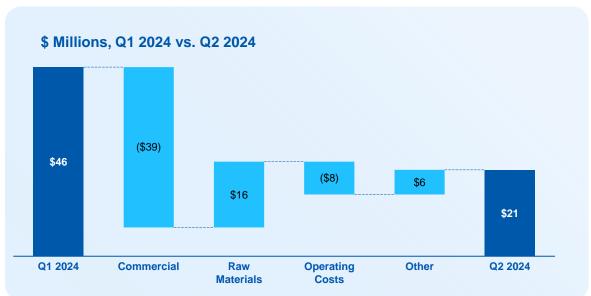
The favorable impact is primarily the result of lower coal and iron ore costs.

### **Operating Costs**

The change is not material.

#### Other

The favorable impact is primarily the result of lower energy cost.



### **Commercial**

The unfavorable impact is primarily the result of lower shipment volumes and lower average realized prices.

### **Operating Costs**

The unfavorable impact is primarily the result of higher spending and labor costs.

### **Raw Materials**

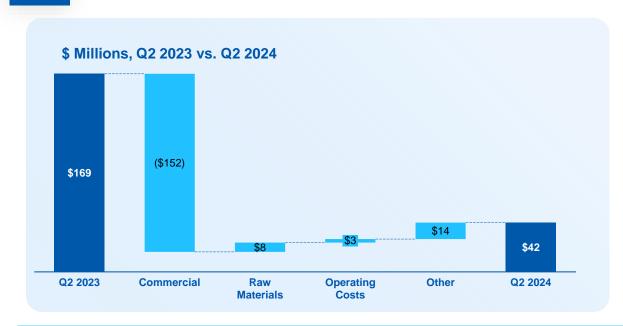
The favorable impact is primarily the result of lower iron ore and coal costs.

#### Other

The favorable impact is primarily the result of lower energy cost.



# **TUBULAR SEGMENT EBITDA CHANGE ANALYSIS**



#### Commercial

The unfavorable impact is primarily the result of lower average realized prices.

#### **Raw Materials**

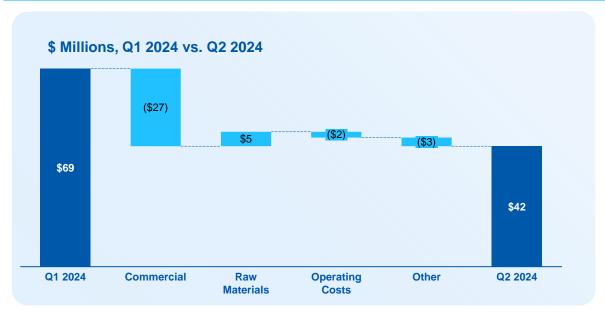
The favorable impact is primarily the result of lower scrap costs.

### **Operating Costs**

The change is not material.

#### Other

The favorable impact is primarily the result of lower profit-based payments.



### **Commercial**

The unfavorable impact is primarily the result of lower average realized prices.

### **Raw Materials**

The favorable impact is primarily the result of lower scrap costs.

### **Operating Costs**

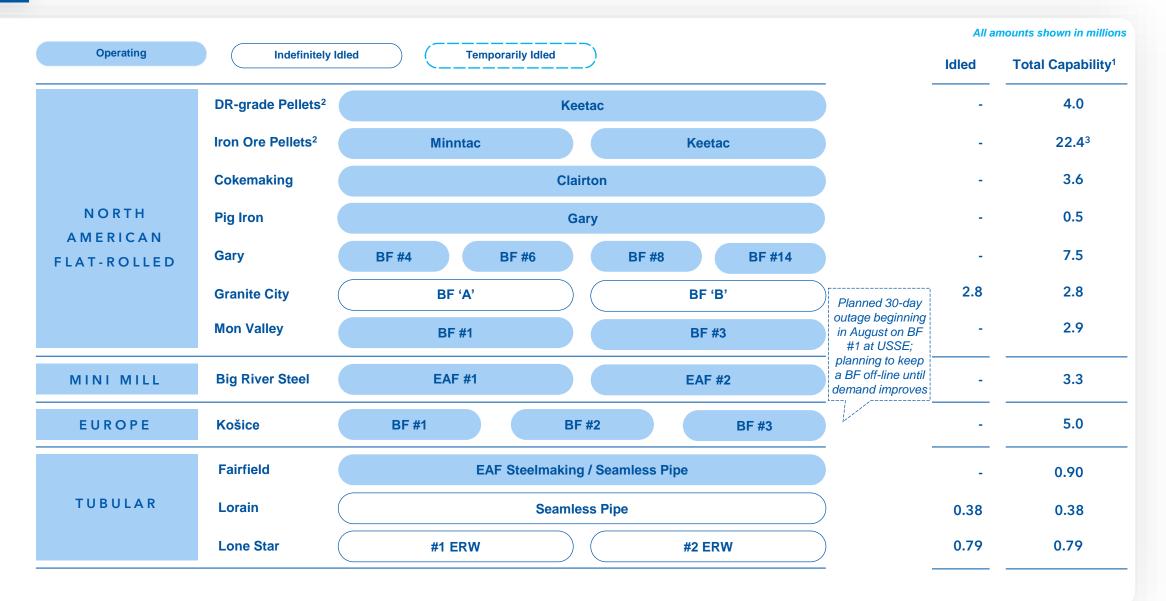
The change is not material.

### Other

The change is not material.



# **GLOBAL OPERATING FOOTPRINT**



<sup>1</sup> Raw steel capability, except at Minntac and Keetac (DR-grade / iron ore pellet capability), Clairton (coke capability), Gary pig (pig iron) Lorain, and Lone Star (pipe capability).

<sup>&</sup>lt;sup>2</sup> Keetac's DR-grade pellets investment is ramping up in 2024. Keetac can flex its capacity to produce either 6 million tons of blast furnace iron ore pellets or 4 million tons of DR-grade pellets.

<sup>&</sup>lt;sup>3</sup> If Keetac produces 4 million tons of DR-grade pellets and zero tons of blast furnace iron ore pellets, total iron ore production capacity would be 16.4 million.

# **CASH AND LIQUIDITY**

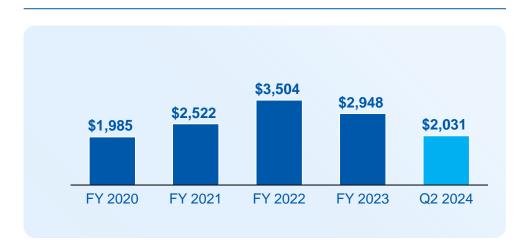
### **Cash from Operations**

\$ Millions

### **Cash and Cash Equivalents**

\$ Millions





### **Total Estimated Liquidity**

**\$ Millions** 

### **Net Debt**

**\$ Millions** 





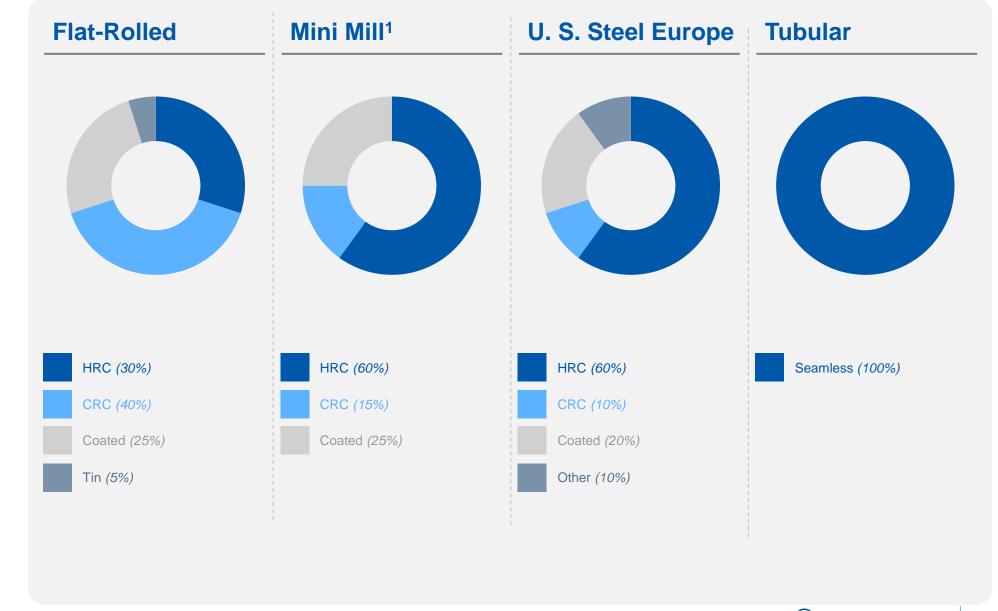
Note: For reconciliation of non-GAAP amounts, see Appendix.

<sup>&</sup>lt;sup>1</sup> TTM = Trailing twelve months

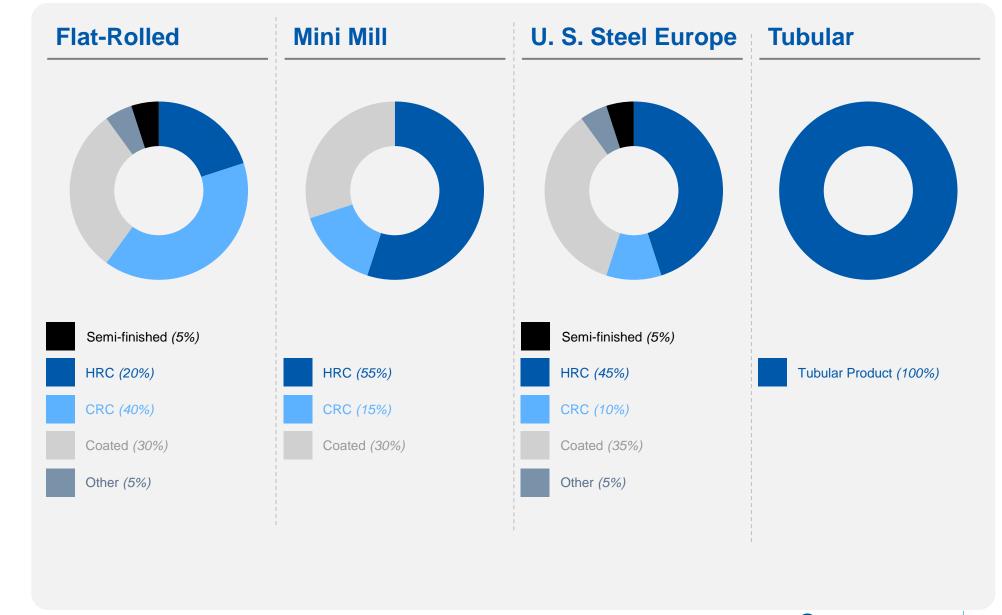




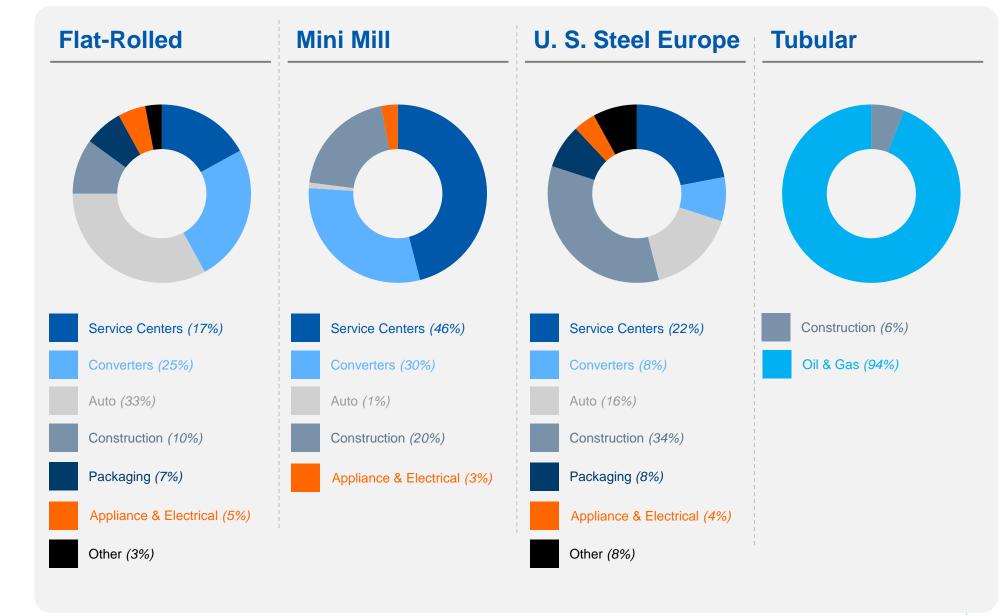
# **2023 Shipments** by product mix



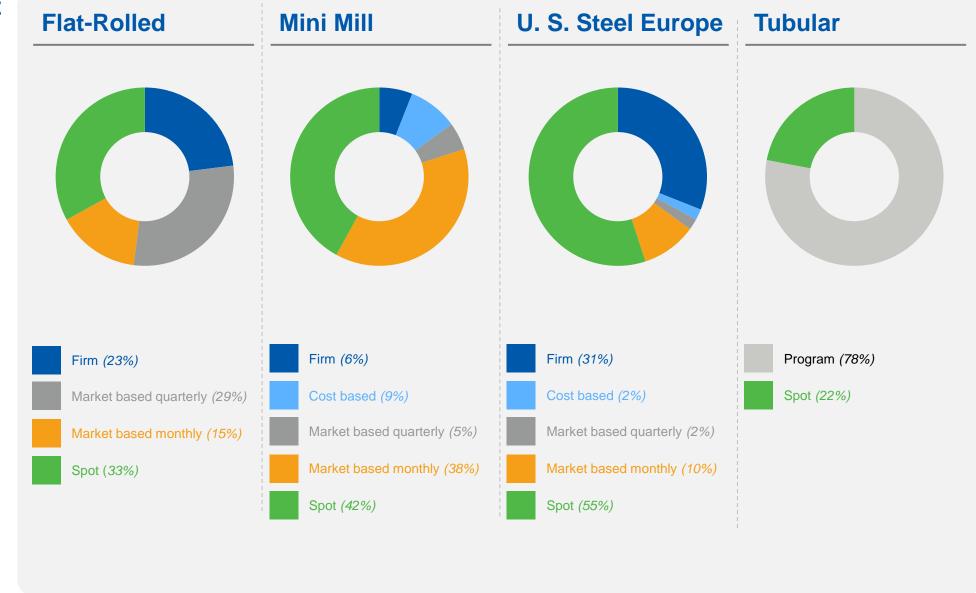
# 2023 Revenue by product mix



# **2023 Shipments** by major market



# 2023 Contract / spot mix by segment

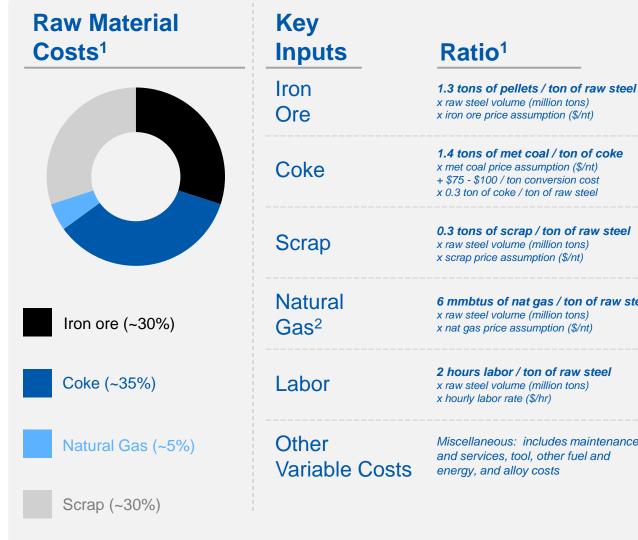


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# (USS)

### SUPPLEMENTAL INFORMATION

# **Cost structure:** Blast furnace steelmaking illustrative



## **Pricing** Convention

**NAFR:** Vertically integrated

**USSE:** Prices determined in long-term contracts with strategic suppliers or as spot prices negotiated monthly or quarterly

NAFR: Primarily annual met coal contracts

**USSE:** Prices for European met coal contracts negotiated quarterly, annually or determined as index-based prices.

NAFR & USSE: 60% generated internally; 40% purchased at market prices

6 mmbtus of nat gas / ton of raw steel

x raw steel volume (million tons) x nat gas price assumption (\$/nt) NAFR: 70% based on bids solicited monthly from various vendors; remainder daily or with term agreements **USSE:** Based on bids solicited primarily on a quarterly

or monthly basis; remainder balanced on a daily basis

2 hours labor / ton of raw steel

x raw steel volume (million tons)

Miscellaneous: includes maintenance and services, tool, other fuel and energy, and alloy costs

~\$150 - \$300 / ton dependent on level of raw steel pricing, product mix, and maintenance activity

**USSE:** Includes CO<sub>2</sub> costs

<sup>&</sup>lt;sup>1</sup> Raw material costs and ratios assume a blast furnace within the North American flat-rolled segment.

<sup>&</sup>lt;sup>2</sup>6 mmbtus per ton of raw steel production; 4 mmbtus per ton consumed for further process (primarily at the hot strip mill).

# (U<sub>S</sub>S)

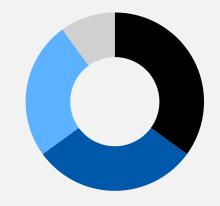
## **SUPPLEMENTAL INFORMATION**

# **Cost structure:** Electric arc furnace

illustrative







- Obsolete Scrap (~35%)
- Prime Scrap (~30%)
- Pig Iron (~25%)
- HBI / DRI (~10%)

# Key **Inputs**

Scrap

Pig

Iron

**HBI** 

### Ratio

0.8 tons of scrap / ton of raw steel

x raw steel volume (million tons) x scrap price assumption (\$/nt)

#### 0.3 tons of pig iron / ton of raw steel x raw steel volume (million tons)

x pig iron price assumption (\$/nt)

#### 0.1 tons of HBI / ton of raw steel

x raw steel volume (million tons) x HBI price assumption (\$/nt)

### **Electricity**

x raw steel volume (million tons)

Labor

### 0.6 MKWH of electricity / ton of raw steel

x electricity price assumption (\$/nt)

price fluctuations

#### 0.14 hours labor / ton of raw steel

x raw steel volume (million tons) x hourly labor rate (\$/hr)

# **Pricing** Convention

Volumes secured annually; priced on a monthly or quarterly basis

Internal pig iron transferred from the N. American Flat-rolled segment at a discounted market rate; 3rd party pig volumes secured annually; priced on a monthly or quarterly basis

Volumes secured annually; priced on a monthly or quarterly basis based on a blended basket of external HBI production inputs and HBI/DRI substitutes

Volume-discounted negotiated base price; adjusted quarterly based on regional electricity



# **RECONCILIATION TABLE**

# **Segment EBITDA**

Flat-Rolled (\$ millions)	<u>Q2 2023</u>	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Segment earnings (loss) before interest and income taxes	\$231	\$225	(\$31)	\$34	\$183
Depreciation	146	153	159	122	127
Flat-Rolled Segment EBITDA	\$377	\$378	\$128	\$156	\$310
Segment EBIT Margin <sup>1</sup>	8%	8%	(1%)	1%	7%
Segment EBITDA Margin <sup>1</sup>	12%	13%	5%	6%	12%
Mini Mill (\$ millions)	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Segment earnings (loss) before interest and income taxes	\$132	\$42	\$29	\$99	\$28
Depreciation	41	42	45	46	47
Mini Mill Segment EBITDA	\$173	\$84	\$74	\$145	\$74
Segment EBIT Margin <sup>1</sup>	17%	6%	5%	14%	5%
Segment EBITDA Margin <sup>1</sup>	22%	13%	12%	21%	12%
U. S. Steel Europe (\$ millions)	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Segment earnings (loss) before interest and income taxes	\$72	(\$13)	(\$21)	\$16	(\$10)
Depreciation	25	23	24	30	31
U. S. Steel Europe Segment EBITDA	\$97	\$10	\$3	\$46	\$21
Segment EBIT Margin <sup>1</sup>	7%	(2%)	(3%)	2%	(1%)
Segment EBITDA Margin <sup>1</sup>	9%	1%	0%	5%	3%
Tubular (\$ millions)	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Segment earnings (loss) before interest and income taxes	\$157	\$87	\$113	\$57	\$29
Depreciation	12	12	13	12	12
Tubular Segment EBITDA	\$169	\$99	\$126	\$69	\$42
Segment EBIT Margin <sup>1</sup>	39%	28%	34%	21%	12%
Segment EBITDA Margin <sup>1</sup>	42%	32%	38%	25%	17%
Other (\$ millions)	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Segment earnings (loss) before interest and income taxes	(\$12)	\$7	(\$1)	(\$2)	(\$4)
Depreciation	0	0	0	0	0
Other Segment EBITDA	(\$12)	\$7	(\$1)	(\$2)	(\$4)

The segment EBIT and segment EBITDA margins represent EBIT or EBITDA divided by net sales.





# **SUPPLEMENTAL INFORMATION**

# Big River Steel LLC<sup>1</sup> Summary Table

Income Statement \$ Millions	Q2 2024
Customer Sales	\$512M
Intersegment Sales	\$91M
Net Sales	\$603M
EBIT <sup>2</sup>	\$57M
Balance Sheet	
Cash and cash equivalents	\$108M
Total Assets	\$3,662M
2029 Senior secured notes	\$720M
Environmental revenue bonds	\$752M
Financial leases and all other obligations	\$23M
Fair value step up <sup>3</sup>	\$107M
Total Debt <sup>3</sup>	\$1,602M
Cash Flow	
Depreciation and Amortization	\$42M
Capital Expenditures <sup>4</sup>	\$60M



<sup>1</sup> Unless otherwise noted, amounts shown are reflected in Big River Steel LLC, the operating unit of the Big River Steel companies that reside within the Mini Mill segment.

<sup>&</sup>lt;sup>2</sup> Earnings before interest and income taxes.

<sup>&</sup>lt;sup>3</sup> The debt amounts reflect aggregate principal amounts. The fair value step up represents the excess of fair value over book value when Big River Steel was purchased.

The fair value step-up is recorded in Big River Steel Holdings LLC. The fair value step up is shown as it is related to the debt amounts in Big River Steel LLC.

<sup>&</sup>lt;sup>4</sup> Excludes capital expenditures for BR2 and air separation unit.



# **RECONCILIATION TABLE**

# Net Debt

Net Debt	1,985 <b>\$2,902</b>	2,522 <b>\$1,369</b>	3,504 <b>\$473</b>	2,948 <b>\$1,274</b>	2,031 <b>\$2,209</b>
Less: Cash and cash equivalents					
Total Debt	\$4,887	\$3,891	\$3,977	\$4,222	\$4,240
Long-term debt, less unamortized discount and debt issuance costs	\$4,695	\$3,863	\$3,914	\$4,080	4,078
Short-term debt and current maturities of long-term debt	\$192	\$28	\$63	\$142	\$162
Net Debt \$ millions	YE 2020	YE 2021	YE 2022	YE 2023	Q2 2024

# Net **Earnings**

\$ Millions	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Reported net earnings attributable to U. S. Steel	\$477	\$299	(\$80)	\$171	\$183
Asset impairment charges	-	-	123	7	12
Restructuring and other charges	2	18	15	6	-
Stock-based compensation expense	12	14	14	11	16
VEBA asset surplus adjustment	(8)	(6)	(7)	(4)	(8)
Environmental remediation charges	2	9	-	2	1
Strategic alternatives review process costs	-	16	63	23	18
Granite City idling costs	-	14	107	-	-
Other charges, net	-	1	10	1	(2)
Tax impact of adjusted items <sup>1</sup>	(2)	(15)	(78)	(11)	(9)
Adjusted Net Earnings	\$483	\$350	<b>\$167</b>	\$206	\$211
Net earnings (loss) margin <sup>2</sup>	·	<b>3330</b> 7%	·	<b>\$200</b> 4%	<b>3211</b> 4%
Adjusted net earnings margin <sup>2</sup>	10% 10%	7% 8%	(2%) 4%	5%	5%

<sup>1</sup> The tax impact of the adjusted items in 2024 is calculated using a blended tax rate of 24%. The tax impact of adjusted items in 2023 is calculated for U.S. domestic items using a blended tax rate of 24% and for USSE items 21%.

<sup>&</sup>lt;sup>2</sup> The net earnings and adjusted net earnings margins represent net earnings or adjusted net earnings divided by net sales.

# **Adjusted EBITDA**

\$ Millions	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024
Reported net earnings attributable to U. S. Steel	\$477	\$299	(\$80)	\$171	\$183
Income tax expense	144	42	(85)	38	56
Net interest and other financial costs	(57)	(64)	(66)	(55)	(58)
Reported earning before interest and income taxes	\$564	\$277	(\$231)	\$154	\$181
Depreciation, depletion and amortization expense	224	230	241	210	217
EBITDA	\$788	\$507	\$10	\$364	\$398
Asset impairment charges	-	-	123	7	12
Restructuring and other charges	2	18	15	6	-
Stock-based compensation expense	12	14	14	11	16
Environmental remediation charges	2	9	-	2	1
Strategic alternatives review process costs	-	16	63	23	18
Granite City idling costs	-	14	107	-	-
Other charges, net	-	-	(2)	1	(2)
Adjusted EBITDA	\$804	\$578	\$330	\$414	\$443
Net earnings margin <sup>1</sup>	10%	7%	(2%)	4%	4%
Reported EBIT margin <sup>1</sup>	11%	6%	(6%)	4%	4%
Adjusted EBITDA margin <sup>1</sup>	16%	13%	8%	10%	11%

<sup>&</sup>lt;sup>1</sup> The net earnings, reported EBIT and adjusted EBITDA margins represent net earnings or EBITDA divided by net sales.





# (USS) United States Steel Corporation